Program on
STRATEGIC TRADE REGULATIONS AND PRACTICES FOR THE INDIAN HI-TECH INDUSTRY
July 23-24, 2013, Hyderabad
Organized by: Federation of Indian Chambers of Commerce & Industry (FICCI)
In cooperation with
Center for International Trade & Security (CITS)
Venue: TBD

AGENDA

JULY 23, 2013 (DAY 1)

09:00 - 10:00 am  On-site Registration
10:00 - 11:30 am  Opening Session

- Welcome Remarks Mr. JA Chowdary, Co-Chairman FICCI APSC and Executive Chairman ‘Talent Sprint’ – (Invited)
- Keynote: K Pradeep Chandra, IAS, Principal Secretary, Industries and Commerce Department, Hyderabad – (Invited)
- Overview of Opportunities & Risks in Advanced Technology Trade
  Dr. Anupam Srivastava, Assistant Secretary General FICCI & MD, Invest India
- Strategic Trade Controls in India: Foreign Policy Imperatives
  Disarmament and International Security Affairs Office, Ministry of External Affairs, GoI – (Invited)
- Balancing Facilitation and Regulation of Advanced Technology Trade
  TBD, Director General of Foreign Trade, Government of India (GoI) – (Invited)
- Dr. Rajat Kumar, IAS - Commissioner of Industries – (Invited)

11:30 – 11:45 am  Tea/Coffee

11:45 am- 1:15 pm  Panel 1: New Concepts in Managing Trade in Strategic Technologies

- International Convergence on Strategic Trade Control (STC) Standards
  Dr. Seema Gahlaut, Assistant Director CITS, University of Georgia, USA
- Growing Challenges in STCs: Intangible Technology Transfers and Catch-all controls
  Dr. Anupam Srivastava, FICCI
- Intangible Technology Transfer Violations: University Professor Case Study
  Mr. Thomas Ciccatieri, Sandia National Laboratory, USA
- New Activities under STC Regulations: Transit, Trans-shipment and Brokering Controls
  Dr. Seema Gahlaut, CITS
- India’s STC Policy: The WMD Act & SCOMET Guidelines
  Dr. V. Siddhartha (former DRDO) & Dr. Seema Gahlaut, CITS
- India’s Membership in Multilateral Export Control Regimes: Impact on India’s STC Policy
  Dr. Rajiv Nayan, Senior Research Associate, Institute for Defense Studies & Analyses, New Delhi
1:15 – 2:00 pm  Lunch

2:00 – 3:15 pm  Panel 2: Strategic Trade Controls in India’s major trading partners

- Strategic Trade Controls in the European Union
  Dr. Seema Gahlaut, CITS
- Strategic Trade Controls in the United States
  Mr. Thomas Ciccateri, Sandia National Laboratory, USA
- Strategic Trade Controls in Singapore
  Mr. George Tan, Head, Export Control Division, Bryan Cave International, Singapore

3:15 – 4:30 pm  Panel 3: Opportunities in the Indian IT, Electronics & Chemicals Sectors

- IT & Software Industry in India: Growth Sectors
  NASSCOM – Invited
- Regulatory and Procedural Requirements for trade in Nuclear, IT & Electronics items
  Dr. Awati, Dept. of Atomic Energy, GoI - Invited
- Chemicals Industry in India: Growth Sectors
  Ms. Neelkamal Darbari, Joint Secretary (PC Division), Dept. of Chemicals & Petrochemicals, GOI - Invited
- Industry Perspective on trade facilitation and regulations
  Mr. Prashant Yajnik, Indian Chemical Council
- Regulatory and Procedural Requirements for trade in Chemicals
  National Authority-CWC, GoI – Invited

4:00 – 4:30 pm  Tea/Coffee and Networking

Workshop Day 1 adjourns
JULY 24, 2013 (DAY 2)

9:30 -11:00  **Panel 4: Opportunities in the Indian Defence Sector**

- Offsets Policy & Procedures in India  
  Ministry of Defense, GOI – Invited
- Opportunities & Challenges for SMEs in Defence Manufacturing  
  Mr. Baskar Sarkar, Executive Director, EEPC India - invited
- Regulatory and Procedural Requirements for production and trade in military dual-use items  
  Cmdr. Raghuvendra Chaturvedi, formerly Dept. of Defense Production & Supplies /MoD/GoI
- Compliance Challenges for Foreign Companies in the Indian Defense Sector  
  Foreign Defense MNC [Shinmaywa] - Invited

11:00 – 11:15 am  **Tea/Coffee**

11:15 - 1:00 pm  **Panel 5: Government-Industry Partnership in a Secure Supply Chain**

- Security the Supply Chain through Information: Risk-Management System  
  Mr. Nasim Arshi, Additional Director, DG Systems, Mumbai Customs
- Securing the Supply Chain through Partnership: AEO Program  
  Mr. P. N. Rao, ADG NACEN-Hyderabad – Invited
- An Industry Perspective on the AEO Program  
  Ms. Poornima Viswanathan, IBM India
- Promoting Government-Industry Partnership: Examples from Singapore  
  Mr. George Tan, Director, Asia Export Controls, Bryan Cave International

11:45 – 1:15 pm  **Panel 6: ICP (Internal Compliance Program) in Public & Private Entities**

- Internal Compliance Program: Best Practices for Dual-Use Manufacturers & Exporters  
  Dr. Seema Gahlaut, CITS
- ICP at Los Alamos National Laboratory  
  Dr. Loretta Wiess, Los Alamos National Laboratory, USA
- ICP in IBM  
  Ms Smita Bhatt, IBM-India - Invited
- ICP in a DPSU/Defense Lab

1:15 – 2:00 pm  **Lunch**
2:00 – 2:45 pm  *Interactive Exercise: Identifying Red Flags in Transaction Screening*
Moderator: Dr. Seema Gahlaut

2:45 – 4:15 pm  *Roundtable Discussion: Suggestions for Improving Govt-Industry Cooperation on Dual-Use Trade*
Representatives from Manufacturing Sector: Indian + Foreign
Representative from Software Sector: Indian + Foreign
Representative from Indian SME
Moderator: Dr. Anupam Srivastava, FICCI

4:15 – 4:20 pm  Vote of Thanks by Dr. Anupam Srivastava

4:20 – 5:00 pm  *Tea/Coffee and Business Networking*

**Program Concludes**