

CHANGING THE WORLD WITH COMPELLING IDEAS

Jan-Marc Raitz
Director Commercial Department PV-Projects



IBC SOLAR | The international photovoltaic system provider

IBC SOLAR – a company with a tradition

- 1982: Established as an engineering agency: "IBC Solartechnik"
- 1986: Initiation of the annual PV Symposium at Kloster Banz
- 2000: Change to IBC SOLAR AG
- 2000 2010: International expansion (with subsidiaries and representative offices)





IBC SOLAR | The international photovoltaic system provider

IBC SOLAR – international solar competence

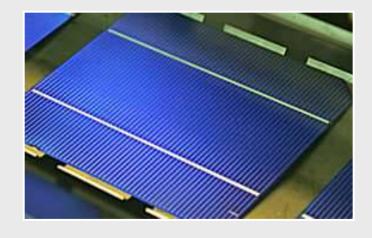
- More than 29 years of experience and know-how
- 400 highly-qualified and motivated employees
- More than 1.4 GW in more than 100,000 reliable PV systems world-wide
- Turnover in 2010 ~ 1 Billion Euro
- The estimated sales in 2011 will be more than 400 MWp





IBC SOLAR | The international photovoltaic system provider

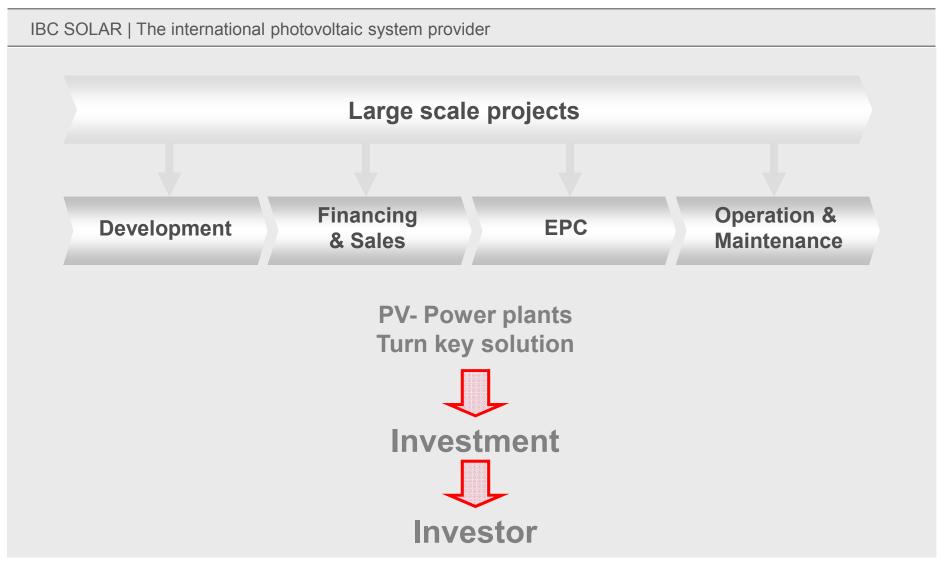
IBC SOLAR – quality management



IBC SOLAR ensures system and component quality by:

- applying brand products by leading manufacturers
- comprehensive supplier audits
- holding proof of international quality such as IEC certificates and TÜV testing
- conducting individual internal and external tests
- comprehensive incoming goods inspections
- long-term testing on the IBC SOLAR test system And therefore offers:
- a product guarantee of up to 10 years
- a service guarantee of up to 25 years





Э



Leimershof, Germany - 2010

Capacity: 13.790 kWp





Manzano, Italy - 2010

Capacity: 11.259 kWp

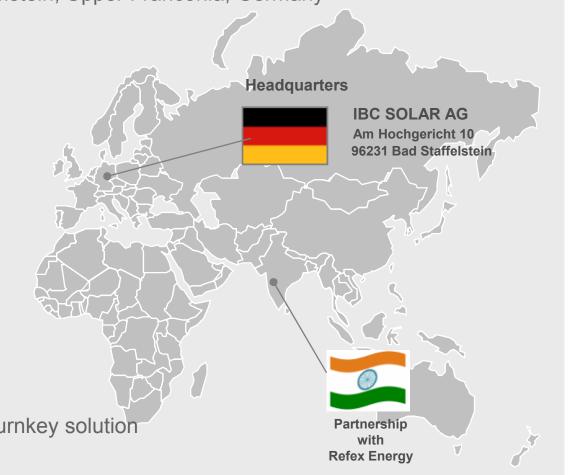




2. IBC SOLAR worldwide, subsidiaries

Business driven out of Bad Staffelstein, Upper Franconia, Germany

- 12 subsidiaries worldwide
 - (1) Malaysia
 - (2) The Netherlands
 - (3) Spain
 - (4) France
 - (5) Greece
 - (6) Italy
 - (7) Czech Republic
 - (8) Turkey
 - (9) United Kingdom
 - (10) China
 - (11) Austria
- Partnership within India to offer turnkey solution



8



Dahma, India - 2011

Capacity: 1.258 kWp





Warora, India - 2011

Capacity: 5.750 kWp





Osiyan, India - 2011

Capacity: 5.750 kWp



11



Vituza, India - 2011

Capacity: 5.000 kWp





THE OUTLOOK: SUNNY