

FICCI-CITS Enterprise Outreach [EO] workshops for Indian Hi-Tech Industries

The global trade in high technology products, materials, technologies and services is highly lucrative. However, many of these same items are dual-use: they have legitimate commercial as well as military applications, and are, therefore, increasingly attractive for procurement operations of terrorists and proliferators. Governments around the world are attempting to balance the need for promoting trade and mitigating the risks that such dual-use items can be diverted in-country or re-exported for unauthorized uses. As such, most countries – including India and all its major trading partners – are instituting mandatory *licensing* requirements for acquisition, manufacture and trade in such items – with an aim to ensure adequate security along the entire transnational production and supply-chain.

FICCI, in partnership with the Center for International Trade and Security (CITS), University of Georgia, USA, is committed to

- Holding awareness creation workshops to provide companies a granulated understanding of the complex national and international legal-regulatory-enforcement landscape regarding dual-use technologies
- Equipping companies with the practical tools to successfully compete across the hi-tech sectors
- Providing customized training for in-house capacity building with reference to export control regulations and dual use business – in technologies, products and services

These events will be conducted in cooperation with various Government of India agencies, such as the Directorate General of Foreign Trade, Ministry of External Affairs, Indian Space Research Organization, Department of Atomic Energy, Customs, Department of Chemicals and Petrochemicals.

It will feature additional expert speakers from India, the United States, Europe and Asia on an as-needed basis, to provide customized, intensive training to help compliance personnel, legal counsels, business development managers, international trade specialists, CEOs, CFOs & CIOs.

Focus of the Workshops

- Domestic and international strategic trade control (STC) regulations and their impact on business requirements and practices
- Practical aspects of India's current (and proposed) strategic trade control regulations (SCOMET)
- Internal compliance program (ICP) as a significant business-enhancing investment tool
- Common compliance practices that have emerged globally
- STC requirements of key trading partners (Japan, China, South Korea, Russia, United States, European Union, Middle East and Southeast Asia)
- Emerging patterns of interactive relationship between government and industry

Schedule of Workshops in 2013

1. Mumbai – Mon April 22 & Tues April 23
2. Delhi – Thurs May 23 & Friday May 24
3. Bangalore – Tues May 28 & Wed May 29
4. Chennai – Thurs July 18 & Fri July 19
5. Hyderabad – Tues July 23 & Wed July 24

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