









1 April 2015 - Ahmedabad







# **Indian Aviation Sector**

- India is one the fastest growing aviation markets and currently the ninth largest civil aviation market in the world. Indian aviation market is one of the least penetrated in the world with 0.04 trips per capita per annum as compared to 0.3 of China and more than 2 in the USA. The civil aviation industry is on a high growth path as it has registered an impressive growth of 13% & 10% CAGR for passenger & cargo throughput respectively for the period FY 2003-2013. The domestic air traffic in the country grew by 9.7 per cent in 2014 as compared to 2013. Indian airlines together carried 673.83 lakh passengers in 2014 as against 614.26 flown by them in 2013.
- The aviation sector is experiencing dramatic growth across the board owing to opening up of the airport infrastructure to private sector participation; growth in business & leisure travel; increase in inflows of Foreign Direct Investment (FDI); emergence of LCCs / new carriers; largescale investments in the airport infrastructure; and growth in air-cargo industry.
- India plans to be a global aviation hub and one of the top 3 aviation markets worldwide by 2020. By 2020, passenger traffic at India Airport is expected to increase to 450 million from 159.3 million in 2012-2013. The aviation sector is likely to see investments totaling USD 12.1 billion during 12th Five Year Plan, out of which USD 9.3 billion is expected to come from the private sector. 200 low-cost airports are planned to be built in the next 20 years to connect tier-II and tire-III cities. USD 1.3 billion are planned to be spent on non-metro projects during 2013-17 mainly focusing on the modernisation and up gradation of airports.

# **Gujarat Aviation Market**

Gujarat has total 17 Airports of which 9 are under operational jurisdiction of the Airports Authority of India (AAI), 3 with IAF (of which 2 have civil terminals), 2 airports are owned by private players and 2 airports are at Union Territory of Daman and Diu which do not form part of Gujarat but are used frequently by people of Gujarat.

Gujarat Government intends to encourage private sector participation for development of aviation infrastructure at the existing State airport/ airstrips. It also plans for development of greenfield airport for scheduled and non-scheduled aircraft operations. Government is planning to setup 11 new Airstrips /Airports and 227 Heliports in Gujarat with possibility of Harvesting Solar Energy and Rainwater.

## Highlights Gujarat Aero Conclave 2015

- To be addressed by: Hon'ble Minister for Civil Aviation and Hon'ble Chief Minister of Gujarat.
- Interactive sessions on challenges facing the sector high taxation regime, impediments in indigenous aerospace manufacturing and MRO, skill deficit, etc
- Panel discussions on latest technologies, innovative ideas & partnership strategies followed globally in enhancing regional air connectivity
- Participation of senior officials from Ministry of Civil Aviation, Government of India; Civil Aviation Department; Government of Gujarat; business leaders, etc















## Focal Objectives

- Unlocking the potential for growth by supporting investment in aerospace manufacturing, MRO and regional connectivity.
- Disseminating information relating policy updates, new technological developments and best practices that would spur the growth of aviation sector
- Promoting skills development for addressing the technical & operational requirements of the industry
- Building capabilities for promoting indigenization of aerospace manufacturing and MRO services
- Promoting regional & remote-area connectivity for enhancing economic growth of such regions

## Why Attend

- Gain practical insights & industry trends described by market experts and discuss the challenges during interactive sessions / panel discussions
- Analyze the potential areas of growth & investment in aerospace manufacturing and MRO
- Interact with senior Government officials and policymakers whose decisions impact your business
- Network with business leaders & market experts to forge new connections and partnerships.
- One to one meetings with clients to understand their requirements and generate qualified business leads











## **REGISTRATION FORM**

Name	Designation
Name	Designation
Organization:	
Address:	
	Pin
Telephone(s):	Fax:
Email:	Mob:
Email:	Mob:

#### Kindly send duly filled in registration form to:

Mr Natiq F Khan / Ms Manisha Juneja FICCI, Federation House, Tansen Marg, New Delhi -110001

Tel:+91-11-23765082, 23487457, 23487414 Fax:+91-11-23320714 Email: infra@ficci.com

www.gujarataeroconclave.com

# Sponsorship Opportunities

#### **PRINCIPAL SPONSOR**

- Display of Company Logo at backdrops, banners, hoardings, promotional material and publications
- Display of Company Logo in signages & buntings at the venue
- Display of Company Logo in all promotional advertisements •
- Logo on the sponsor page of the Gujarat Aero Conclave website & link to sponsor's website •
- Company logo to be acknowledged in "Thank You Sponsor" panel on prominent locations •

#### **CO-SPONSOR**

- Display of Company Logo at backdrops, banners, hoardings, promotional material and publications
- Logo visibility on the event website with a hyperlink to partner's website.
- Display of Company Logo in signages & buntings at the venue •
- Company logo to be acknowledged in "Thank You Sponsor" panel on prominent locations
- Corporate brochures and promotional Literature to be included in delegate kit.

#### **LUNCH SPONSOR**

- Acknowledgment as "Lunch Sponsor" in the Conference promotional materials and venue
- Prominent display of Name and Logo at side panels of the conclave backdrop and other banners placed at the venue. •
- Logo visibility on the event website with a hyperlink to partner's website.
- Corporate brochures and promotional Literature to be included in delegate kit.

#### **ASSOCIATE SPONSOR**

- Acknowledgment as "Associate Sponsor" in the promotional materials and venue.
- Display of Logo at side panels of the conference backdrop and other banners placed at the venue. •
- Logo visibility on the event website with a hyperlink to partner's website. •
- Inclusion of your company name and logo in promotional and advertising collaterals.
- Corporate brochures and promotional Literature to be included in delegate kit.

#### **NETWORKING DINNER SPONSOR**

- Name & logo of the company on the invitation cards acknowledging your Company as the host for Networking Dinner
- Exclusive hoarding at the Dining area as Sponsor of Networking Dinner
- Acknowledgement of your company as the Networking dinner sponsor on the Thank you sponsor hoarding at the exhibition venue
- Name and logo on the thank you sponsors page in Exhibitors Catalogue

#### **DELEGATE KIT SPONSOR**

- Conclave Kit will be distributed to every delegate during the Conclave.
- Sponsor's Corporate Literature to be included in Kit
- Logo in the sponsor page on the Gujarat Aero Conclave website and link to sponsor's website
- Company logo to be acknowledged in "Thank You Sponsor" panel on prominent locations

#### LANYARD SPONSOR

- Exclusive status of "Lanyard Sponsor" on all Conclave related promotional materials.
- Company logo will appear prominently on the Lanyards of conference delegates.
- Display of Logo at side panels of the conference backdrop and other banners placed at the venue.
- Display of logo on event website with a hyperlink to partner's website.
- Corporate brochures and promotional Literature to be included in delegate kit.

## Rs 7,00,000/ USD 14,000

#### Price: Rs 6,00,000/ \$ 11,500

#### Price: Rs 4,00,000/\$ 8,000

## Price: Rs 3,00,000/\$ 7,500

### Price: Rs 6,00,000/ \$ 11,500

Price: Rs 9,00,000/\$ 16,000

Price: Rs 12,00,000/ \$ 21,000

#### **EVENT ORGANIZERS**



Ministry of Civil Aviation Government of India

#### MINISTRY OF CIVIL AVIATION, GOVERNMENT OF INDIA

Ministry of Civil Aviation is the nodal Ministry responsible for the formulation of national policies & programmes for development & regulation of Civil Aviation Sector in the country. One of its major roles include devising and implementing schemes for the orderly growth and expansion of civil air transport. Its functions also extend to overseeing airport facilities, air traffic services and carriage of passengers & cargo by air.

#### CIVIL AVIATION DEPARTMENT, GOVERNMENT OF GUJARAT



The aviation activity in the state was started in the year 1973 by a separate division in GAIC. In the beginning, this division was started with a purpose to help the farmers by aerial spraying on various crops like; sugar cane, cotton, ground-nut, tuvar, etc. by helicopter and fixed wing Aircrafts. By these activities, the farmers were benefited in many ways. When there was shortage of rain, cloud seeding operation was also carried out by aircraft for making artificial rain. The state has made GAIC as its nodal agency to carry out activities of Civil Aviation Department. State Government has its own Directorate and has setup a New Company Gujarat State Aviation Infrastructure Co. Ltd. to develop and promote aviation and aviation infrastructure in the state. Today Civil Aviation Department aims to bring the fast emerging aviation sector industries to Gujarat in various forms.

#### FEDERATION OF INDIAN CHAMBERS OF COMMERCE AND INDUSTRY (FICCI)



Established in 1927, FICCI is one of the largest and oldest apex business organizations in India. A not-for-profit organization, FICCI is the voice of India's business and industry.

FICCI draws its membership from the corporate sector, both private and public, including MNCs; FICCI enjoys direct and indirect membership of over 2,50,000 companies from various regional chambers of commerce and through its 70 industry association. FICCI provides a platform for sector specific consensus building and networking and is the first port of call for Indian industry and the international business community.

In the civil aviation sector, FICCI jointly with Ministry of Civil Aviation, Govt. of India organized India Aviation Show, the largest international conference & exhibition in India, in the years 2008, 2010, 2012 and 2014.

#### **Contact Details**

#### For Sponsorship, please contact

FICCI Trade Fair Secretariat		
Federation House, Tansen Marg		
New Delhi -110001		
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