# International Perspectives on Private Financing in Road Safety and Opportunities for India

ROB MCINERNEY CEO, iRAP August 09 2021



DECADE OF ACTION FOR ROAD SAFETY



2021 - 2030

## The Human and Financial Impact of Road Trauma

#### The Human Impact of Road Injuries every day NEW VICTIMS EVERY DAY HUMAN IMPACT NEW COSTS EVERY DAY 819 Lives Lost \$ 101 million 5,750 Fractures - Limb \$ 58 million Severe Acquired Brain Injury 174 \$57 million Internal Injuries \$38 million 2,277 1,283 Brain Injury (Mild) / Head Injury \$23 million \$19 million 15 Quadriplegia Soft Tissue (Neck / Back) / Whiplash 3,195 \$10 million 1,245 Fractures - Other \$ 9 million 196 Other Spinal \$8 million Dislocations 836 \$ 8 million Contusion / Abrasion Laceration \$ 5 million 3,801 Paraplegia \$ 5 million 16 224 Degloving \$4 million 1.913 **Other Injuries** \$4 million Sprains / Strains \$ 3 million 1.032 \$2 million 56 Amputations Concussion 457 \$ 929,000 Burns (Severe / Moderate) 52 \$ 598,000 10 Nerve Damage \$128,000 Lost Of Sight / Eyes 2 \$7,000 23,353 TOTAL \$354 million

EACH DAY 3,500 FATAL people are killed in road crashes AMPUTATIONS A HIDDEN REALITY FOR THE WORLD QUADRIPLEGIA | PARAPLEGIA SEVERE BRAIN INJURY 100,000 BURNS | DEGLOVING suffer life-changing injuries daily LOSS OF SIGHT/EYES 15,000,000 DISLOCATIONS Will die between now and 2030 FRACTURES 500,000,000

www.irap.org

Will be injured between now and 2030

US\$24 trillion

in crash costs to the community

**iRAP** A World Free of High Risk Roads

#### GLOBAL ROAD SAFETY PERFORMANCE TARGETS



## We know what to do We have the Vaccines

GUIDE ROAL	D SAFET	Y	
INTE	RVENTIC	DNS:	
EVIDEN AND WI	CE OF WHAT Hat does no	WORKS DT WORK	
	COLUMN TO A DAY		
			P
	1		Ŧ
	11		



2020	<u> </u>
Target 1: By countries es	

5 1 I 🥵

a comprehensive

multisectoral national

road safety action plan

with time-bound targets.



Target 2: By 2030, all countries accede to one or more of the core road safety-related UN legal instruments.

2030



Target 3: By 2030, all new roads achieve technical standards for all road users that take into account road safety, or meet a three star rating or better.

Target 4: By 2030, more than 75% of travel on existing roads is on roads that meet technical standards for all road users that take into account road safety.



Target 5: By 2030, 100% of new (defined as produced, sold or imported) and used vehicles meet high guality safety standards, such as the recommended priority **UN Regulations, Global** Technical Regulations. or equivalent recognized national performance requirements.



Target 6: By 2030, halve Target 7: By 2030, the proportion of vehicles increase the proportion travelling over the posted of motorcycle riders speed limit and achieve correctly using standard a reduction in speedhelmets to close to 100%. related injuries and



Target 8: By 2030, increase the proportion of motor vehicle occupants using safety belts or standard child restraint systems to close to 100%.



Target 9: By 2030, halve the number of road traffic injuries and fatalities related to drivers using alcohol, and/or achieve a reduction in those related to other psychoactive substances.



10 ⊻2030 Ν

fatalities.

Target 10: By 2030, all countries have national laws to restrict or prohibit the use of mobile phones while driving.

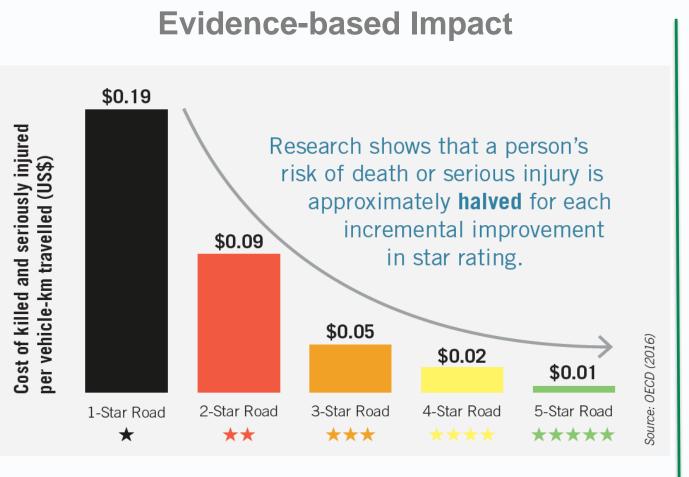


Target 11: By 2030, all countries to enact regulation for driving time and rest periods for professional drivers, and/or accede to international/regional regulation in this area.



Target 12: By 2030, all countries establish and achieve national targets in order to minimize the time interval between road traffic crash and the provision of first professional emergency care.

## The Opportunity to Save Lives and Save Money



https://www.oecd-ilibrary.org/transport/zero-road-deaths-and-serious-injuries

## **Business Case for Safer Roads**

Achieving >75% of travel globally on 3-star or better roads will save...

## 450,000+ lives a year

with a return on investment of...

\$8 for every \$1 invested





Target 3: By 2030, all new roads achieve technical standards for all road users that take into account road safety, or meet a three star rating or better.



Target 4: By 2030, more than 75% of travel on existing roads is on roads that meet technical standards for all road users that take into account road safety.





global charity - global standard - local leadership

**9 100+** countries



2,500,000+ km



Special Consultative Status with the United Nation

# US\$80bn+ investment made safer

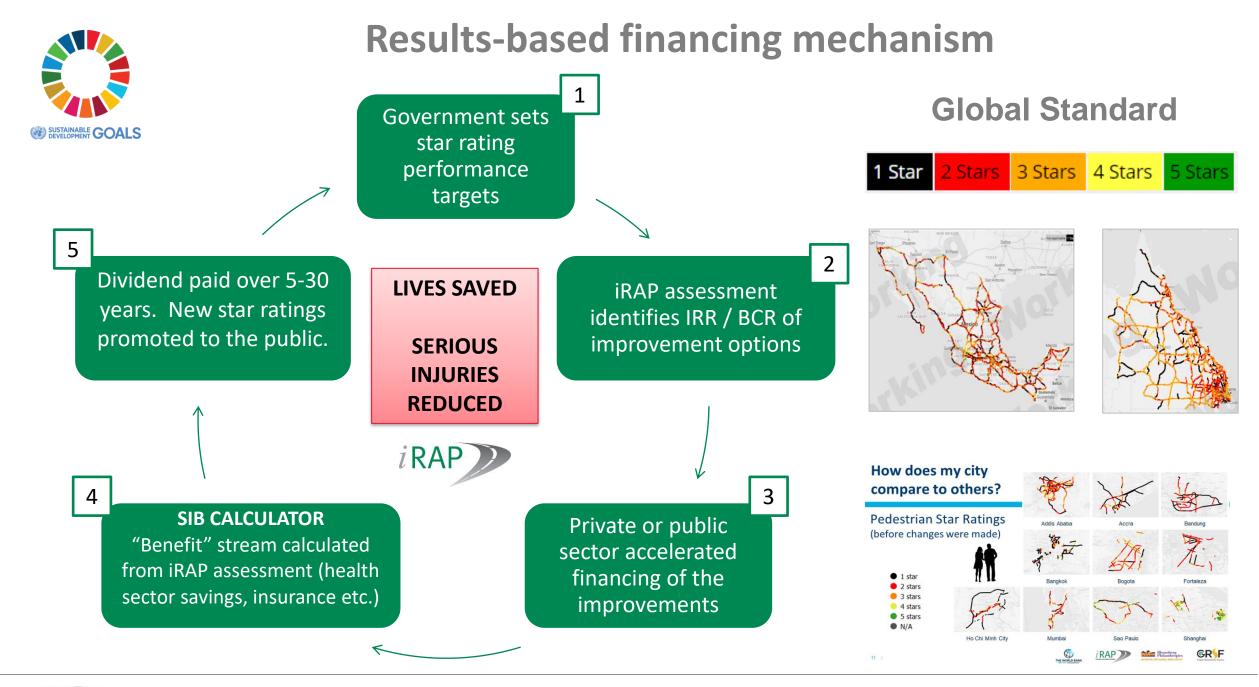




iRAP A World Free of High Risk Roads https://indiarap.org/

IndiaRAP

FedEx



iRAP



standards for all road

account road safety, or

meet a three star rating or better.

users that take into

## 3-star or better PPPs and major highways i



 PPPs to deliver a 3-star or better standard by 2030 or similar

existing roads is on roads

that meet technical

standards for all road users that take into

account road safety.

- Shadow toll / availability payment funded through savings to government, insurance and/or health system
- Link concession period extensions to "higherperforming star rating outcomes" (e.g. 4 and 5-star)



Example of a vehicle occupant 5-star road section (Spain)







## **Brazil Investment in Safer Roads**



## 4 new concessions structured with iRAP Star Rating KPIs

### More than 4,000 km

More than 100,000 FSIs saved

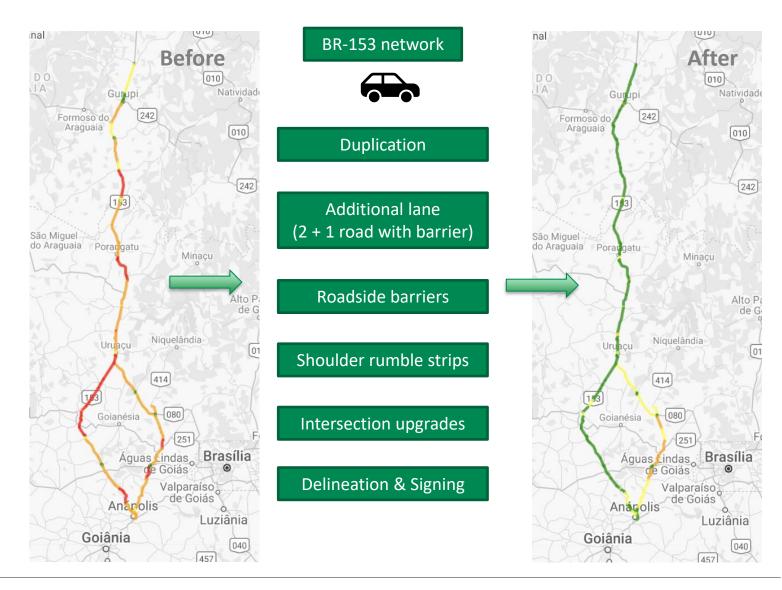
48% of travel on 5-star roads ★★★★★



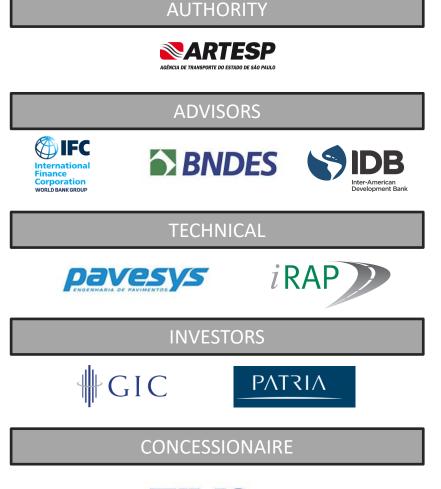
**IRAP** A World Free of High Risk Roads

## Star Ratings and investments modelled over 30 years

Nova Du <sup>.</sup>	tra Network		
Trecho	ANO 0	ANO 5	ANO 10
TH-04	2	2	4
TH-05	2	2	4
TH-06	2	2	4
TH-07	2	3	3
TH-08	2	2	3
TH-09	3	3	3
TH-10	3	3	4
TH-12	2	2	3
TH-13	3	3	3
TH-18	3	3	4
TH-19	3	3	4
TH-20	3	3	4
TH-21	2	2	3
TH-22	5	5	5
TH-23	5	5	5
TU 04	2	2	



## Piracicaba-Panorama ("PiPa") highlights





- \$3.4bn including \$2.5bn CAPEX and \$0.28bn upfront concession fee to Sao Paulo State Government
- ARTESP monitors progress toll collections only permitted after first performance milestone has been met
- Advisory team support for financing, design of bonus scheme, star rating targets + independent monitoring and reporting

#### **3-star or better targets**

User	YO	Y10	Y30
Vehicle	77%	96%	•••
Pedestrian	64%	77%	•••
Motorcyclists	61%	75%	•••
Bicyclists	67%	82%	•••

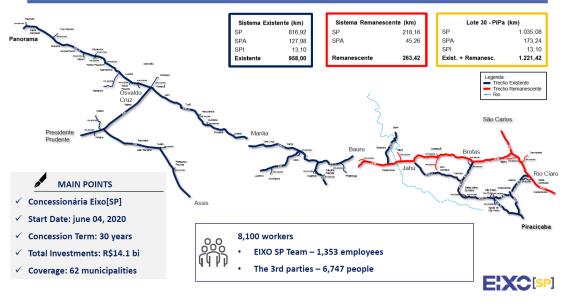
#### **Bonus Tiers**

Achieved	Bonus
110%-120%	0.5% of contribution
121%-130%	1.0% of contribution
131%-140%	1.7% of contribution
140%+	2.7% of contribution

Concessionaires in Sao Paulo are required to contribute a % of toll revenues to the Sao Paulo monetary fund. If performance exceeds targets, they receive a % payback of that contribution.

## Piracicaba-Panorama ("PiPa") analysis

#### Concession Contract



3-star or	bett	er	PIPA Ne	twork
User group	YEAR O	YEAR 2	YEAR 6	YEAR 10
Vehicle Occupant	77%	78%	96%	96%
Motorcyclists	61%	60%	<b>7</b> 5%	<b>7</b> 5%
Pedestrians	64%	63%	77%	77%
Bicyclist	67%	66%	82%	82%



**PIPA Network** 











# **The Indian Opportunity**



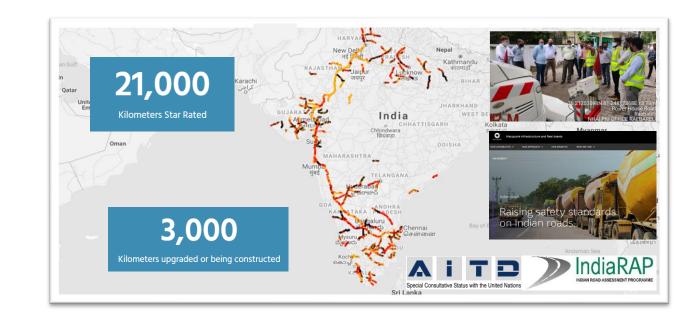


Achieving >75% of travel in India on 3-star or better roads will save...

## 100,000+ lives a year

with a return on investment of...

## \$9 for every \$1 invested



## For more information

## Rob McInerney CEO, iRAP

rob.mcinerney@irap.org
+61 405 49 3030
@irapsavinglives
iRAPfb
linkedin.com/in/rob-mcinerney-48b4b218

www.linkedin.com/company/iRAP

https://www.irap.org/

https://indiarap.org/

https://www.vaccinesforroads.org/

https://vida.irap.org/

https://www.starratingforschools.org/



iRAP >> A World Free of High Risk Roads