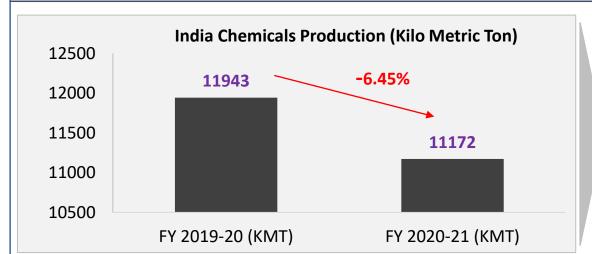


Indian Chemical Industry Disruptions Assessment due to COVID-19

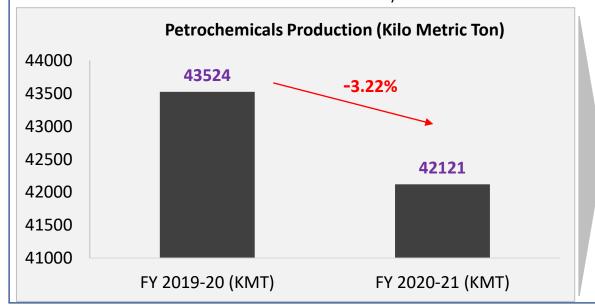
Indian Chemical Industry Production Statistics: FY'20 versus FY'21



Note: FY refers April-March



Source: Ministry	of Chemicals and Fertilizers
Jource, Millingery	oi cileillicais allu i el tilizeis

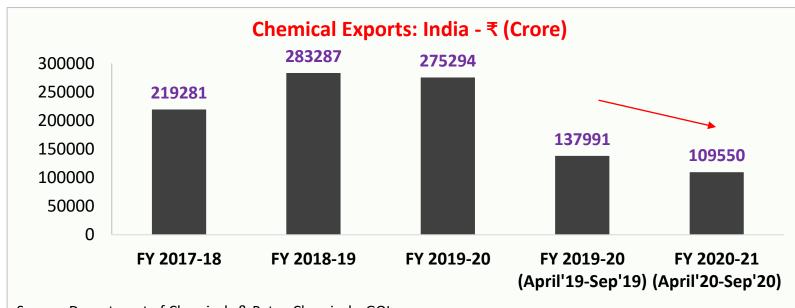


India Chemicals production	Kilo Metric Ton		
	FY'20	FY'21	% Change
Alkali Chemicals	8457	7776	-8.04%
Inorganic Chemicals	1063	929	-12.66%
Organic Chemicals	1847	1886	2.13%
Pesticides & Insecticides	192	255	32.54%
Dyes and Pigments	384	327	-14.90%
Total	11943	11172	-6.45%

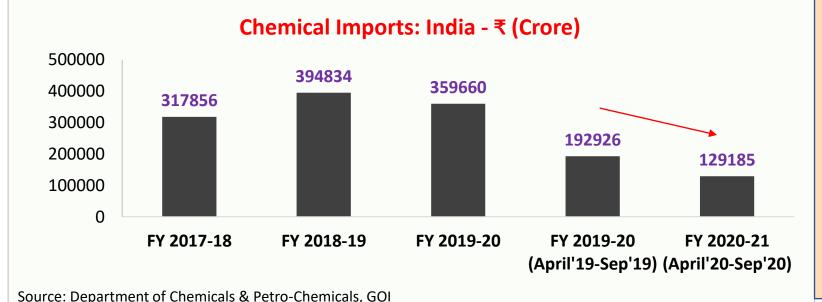
India Petrochemicals Production	Kilo Metric Ton		
	FY'20	FY'21	% Change
Synthetic fiber	3893	3163	-18.75%
Fiber intermediate	5359	5059	-5.59%
Polymers	12404	12144	-2.10%
Synthetic rubber	358	341	-4.64%
Detergent intermediates	715	736	3.04%
Performance plastics	1672	1520	-9.10%
Olefins	11835	12039	1.72%
Aromatics	4925	4805	-2.44%
Other chemicals	2364	2314	-2.12%
Total	43524	42121	-3.22%

India Export and Import Statistics: Impact during COVID-19





Source: Department of Chemicals & Petro-Chemicals, GOI



Key Insights:

Exports:

During Apri'20 to Sep'20 Exports declined -20..6% due to COVID-19

Imports:

During Apri'20 to Sep'20 Imports declined by -33% due to COVID-19

Excludes: pharma products and fertilizers

COVID Impact on Indian Chemical Industry

Positive and negative impact segments



Supply chain disruptions

Frieght charges increase, raw material shortages / availability etc.

Domestic transportation impacted

Export – Import impact

Impact on India export of chemicals Impact on India import of chemicals

Halt in production

Halt of production facilities Capacities under utilization issues

Manpower availability

Manpower availability (contract workers, working capital issues, etc.)

Special regulatory restrictions

Special regulations on safety and hygiene



Note: Negative impact factors are showcased on left and positive impact factors at right side of slide

Innovative business models

Remotely delivery solutions to create value for customers

Remote functioning

Virtual interactive initiatives, Remote functioning of operations and services

Govt Support and policies

Atmanirbhar Bharat, economy revival packages by RBI especially to MSMEs, etc.

Boost in demand for specialty chemicals

Specialty chemicals scenario during pandemic

Emerging Collaborations

Emerging collaboration between stakeholders (esp. MSMEs and informal sectors)

COVID Impact on Indian Chemical Industry



DISRUPTIONS	CHALLENGES	OPPORTUNITIES
Demand destruction followed by "K" shaped recovery	Drastic changes in demand pattern; High volatility in chemical prices	Adjustment in product mix, Move up the value chain
Supply chain & logistics disruption	Non-availability of imported raw material, containers, delays in custom clearances Unprecedented hike in freight cost	Develop alternate local sources; reduce dependence on imports Bold steps for end-to-end manufacture → PLI Multi modes in transportation
Manpower and Labour restrictions	Limited availability of manpower, labour shortages	Outsourcing of Manpower; Work from Home, Increased use of technology
Shift in Geopolitical forces at global level	Capacity constraints, Scale up production at short notice; procure adequate raw materials]
Financial cycle disruptions	Delayed collections/working capital management	Growth in electronic transactions shortening of payment cycle



Thank You