



“ WHY ESG AND CIRCULARITY
ARE GOOD TO DO ”

VISHAL SHARMA

Senior Vice President India Middle East and Africa

NOV 25, 2021

SOME THOUGHTS

- Necessity is the mother of invention
- The human being generally has good intentions
- Today, the world is rapidly becoming super conscious
- The time to act is now and this is for all of us

ENVIRONMENTAL SOCIAL GOVERNANCE

E *Good for the planet*

S *Good for the people*

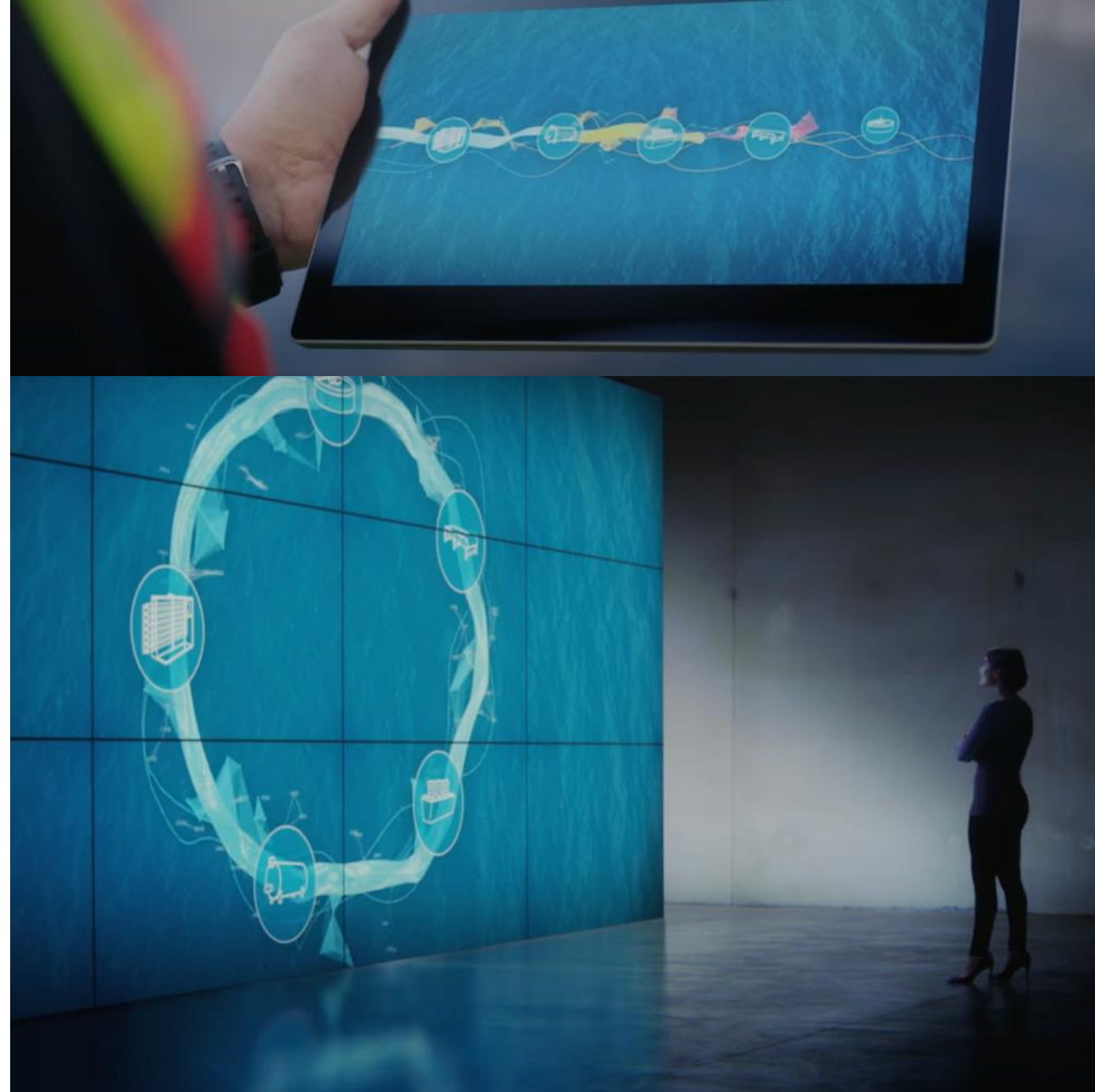
G *Doing the right things
the right way*

1. Top line growth
2. Cost reduction
3. Reduced regulator risk
4. Higher people productivity
5. Investment and asset optimization

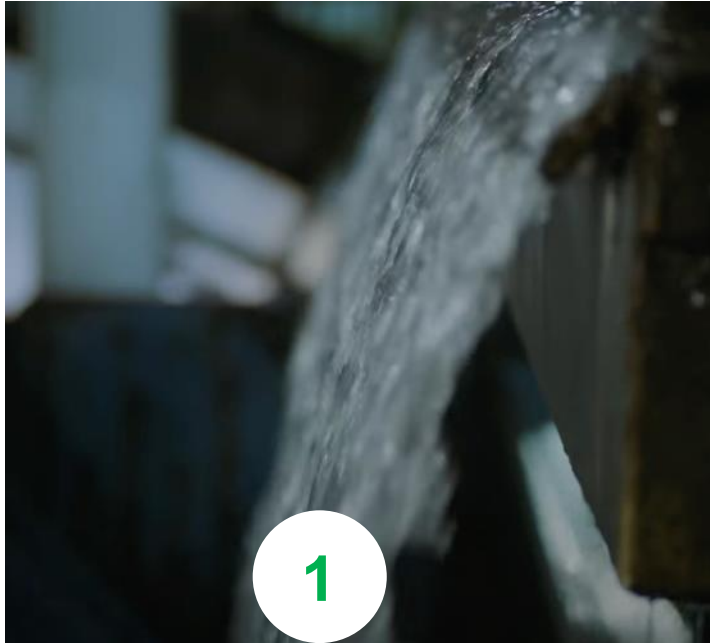
McKinsey

CIRCULARITY

- ▶ Circularity: intentionally recycling and reusing to reduce
- ▶ Extension of the useful life of products and materials
- ▶ Regeneration of natural systems
- ▶ Minimization of waste and pollution

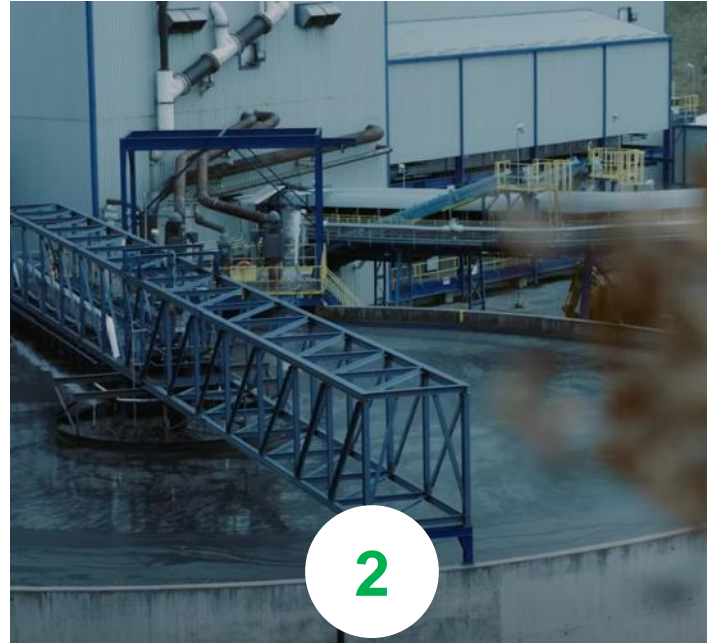


“THREE HORIZON APPROACH”



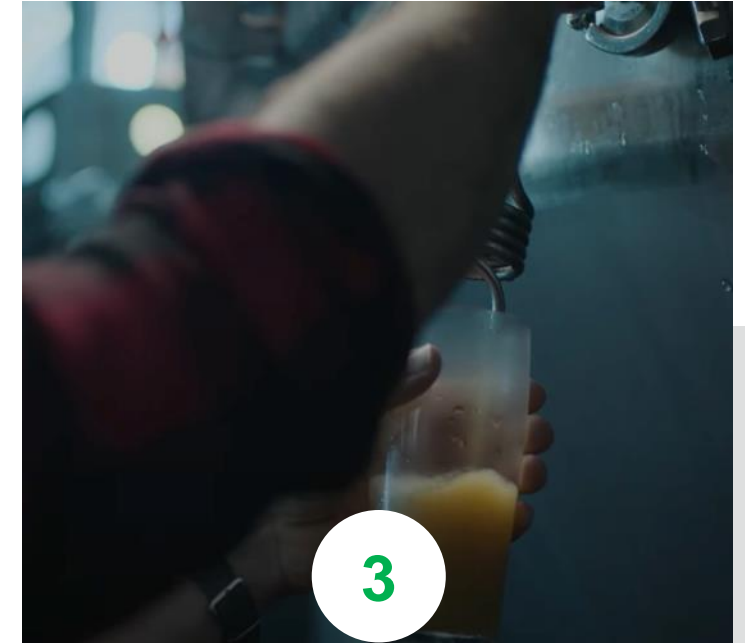
1

INSIDE THE WALLS



2

OUTSIDE THE WALLS



3

PRODUCT/
CUSTOMERS

CLOSING THOUGHTS

- CURRENTS FROM THE WAVES
- WHAT CAN MAKE YOU RICH...AND WHAT CAN *KILL* YOU
- WE NEED TO WORK TOGETHER

COLLABORATION BETWEEN GOVERNMENT, BUSINESS AND CONSUMERS
BRINGS SUCCESS

ECOLAB®