16th Edition of FICCI Real Estate Summit

Building the Future Real Estate

Tuesday, 21st March 2023

FICCI Federation House, New Delhi

1000 hrs – 1100 hrs	**Registration and Networking Hi-Tea**
1100 hrs – 1200 hrs	**Inaugural Session**
1200 hrs – 1300 hrs	**Panel Discussion 1: Warehousing & Logistics Sector in India: Gearing up for the Future**
	This session aims to deliberate upon the growth curve envisaged for the warehousing & logistics sector in the country, its growth aided by significant investments from across the globe. Through this session, our experts will strive to decode the following: • *Investment trends and opportunities in Warehousing & Logistics Sector* • *Prospective role in boosting real estate growth in Tier II and Tier III cities* • *Structural changes in design over the past few years* • *Challenges along the way, viz. land cost, land availability and acquisition* • *Viability of technology and innovation in the sector* • *Strategies for growth and sustainability in the long term*
1300 hrs – 1400 hrs	**Networking Lunch**
1400 hrs – 1500 hrs	**Panel Discussion 2: The Future of Real Estate Development**
	This session aims to discuss the overall economic momentum - hiccups remain, but is the real estate industry in India pegged for growth in the future and what does the future market entail? • *Housing Prices & Sales - Will future demand continue its significant growth pace?* • *Real Estate Market View- Positioning India as an investment destination for international players?* • *Future Highlights - What are the main challenges ahead & what can be expected in 2023?* • *Has the recent increase in interest rates by RBI had any impact on sales or strategy in acquiring land for development?* • *ESG and sustainable financing in real estate- A flavour of the season?* • *Consolidation in the Indian real estate sector* • *Regional players entering other geographies – regional play becoming national* • *Status check on rental housing and a look at the issues & challenges* • *Real estate agent certification and its impact on the sector*

1500 hrs – 1600 hrs	**Panel Discussion 3: Emerging Trends and Opportunities in Commercial Real Estate/Office Sector**
	This session aims to deliberate upon the key trends observed in the commercial and office sector and the initiatives that are required to drive further growth in the sector. Through this session, our experts will strive to decode the following: • *How are developers and landlords responding to the changing needs of occupiers and market conditions?* • *The degree of resilience shown by the market – has it been enough?* • *Change in occupier strategy to sustain/strengthen presence in the market* • *The return-to-work conundrum* • *Adoption of technology and innovation in the sector* • *Crystal gazing into the future – growth & opportunities*
1600 hrs– 1630 hrs	**Networking Hi-Tea and End of Summit**