

Commercial in Confidence

## Business & General Aviation – The On-Demand Option



Business and General Aviation's has a major role to play in developing regional connectivity. Its core benefit is flights available on-demand and the ability to choose the most suitable aircraft for the group size, the nature of the destination airport or location, and the budget.

#### Midsize & Larger Jets



#### **Light Jets**



# King Air B200

#### Single Turboprops



The North East Region is a good example of where Business and General Aviation can make a difference. However, it requires the right mix of aircraft to be available to suit the market need and deliver on-demand services at an affordable price point.

#### Twin Turboprops





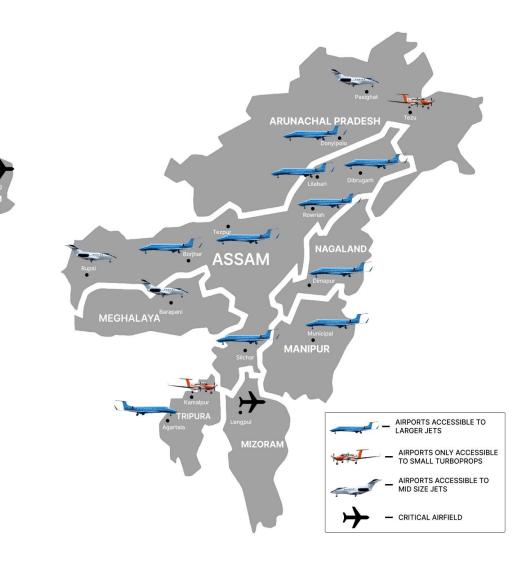
The North East region already has a network of airports and airfields on which to develop improved regional connectivity based on on-demand private and business aviation solutions.

Of this network of 17 airports and airfields:

- 13 are accessible to Light and Midsize jets, and most can take Large jets.
- All airfields in the region are accessible by turboprop aircraft, such as the King Air B200

The region's infrastructure can therefore support a range of aviation services, and business and general aviation can potentially enhance accessibility to the NE Region.

But, currently, there are no private jet or turboprop operators based in the region. The market demand is small and costs of operation are high.





A typical Midsize jet, such as a Hawker 800 series aircraft, is the perfect solution for on-demand missions into the region from major cities, with light jets also able to fulfil the mission if journey times or party size is smaller.

#### **Midsize Jets**

Hawker 800XP	Max Range	Range with Max Payload	DEL
	2,825 nm	2,540 nm	CAN
	Pax Capacity	Avg Cost Per Hour	Delhi (DEL) – Borjhar (GAU)
	6-8	3.75 Lac	905 miles / Trip time: 2h 45min Est. Cost: INR 21,92,500

**Light Jets** 



Max Range	Range with Max Payload	
1,530 nm	1,440 nm	
Pax Capacity	Avg Cost Per Hour	
6-7	2.25 Lac	



Kolkata (CCU) – Dimapur (DMU) 403 miles / Trip time: 1h 30min Est. Cost: INR 7,45,000

## Turboprops



Turboprops, such as the ubiquitous King Air B200, are a good choice for trips within the region, with single engine turboprops such as the PC12, offering large cabins but excellent value for money and short field performance.

#### **Twin Turboprops**



Max Range	Range with Max Payload
1,580 nm	980 nm
Pax Capacity	Avg Cost Per Hour
6 - 8	1.25 Lac -1.5 Lac



Borjhar (GAU) – Dibrugarh (DIB) 232 miles / Trip time: 1h 30min Est. Cost: INR 5,20,000

#### Single Turboprops



Max Range	Range with Max Payload	
1,742 nm	1,600 nm	
Pax Capacity	Avg Cost Per Hour	
6 - 8	1.10 Lac	



Borjhar (GAU) – Kamalpur (IXQ) 136 miles / Trip time: 1h 30min Est. Cost: INR 3,90,000



Helicopters have traditionally been the choice for short trips between locations within regions airports or airfields. They remain a good choice if such flexibility and access is required, but are expensive to operate and maintain.

#### Helicopters

Agusta A109	Max Range	Range with Max Payload		
	517 nm	370 nm	ang of	
	Pax Capacity	Avg Cost Per Hour	Dima	
	5-6	2.5 Lac - 3.5 Lac	78 m Est. (	

Dimapur (DMU) – Manipur (IMF) 78 miles / Trip time: 1h 30min Est. Cost: INR 11,00,000

### The Future is Electric!



## We believe the future for Regional Connectivity is in the new concept and technologies of Advanced Air Mobility (AAM)

Source: SMG Consulting

## Advanced Air Mobility will empower Regional Connectivity



New aircraft designs in development will soon provide new options that offer greater accessibility, lower costs and more sustainable growth in aviation services. This new generation of aircraft offer the real promise of very low emissions or zero emission flights, as well as low noise and exceptional performance into small airstrips or vertiports.



Pax: 5 / Range: 100 miles

Pax: 9 / Range: 460 m

Pax: 7 / Range: 500 miles

Pax: 9-12 / Range: 300+ miles

**On-Demand Mobility** (ODM) or **Regional Air Mobility** (RAM) will match these next-generation advanced technology aircraft with the existing infrastructure of airports and airfields. This combination, along with the clear advantages of on-demand aviation services, has the potential to revolutionise regional connectivity in the North East, and other regions across India.

## Sample Comparative Operating Economics with AAM



For many of the sample missions we have highlighted, especially those for shorter intra-regional connectivity the next generation of Advanced Sair Mobility aircraft will offer a cost-effective and environmentally sustainable solution. The operating costs of these aircraft will offer significant cost savings over today's turboprops and helicopters.

Borjhar (GAU) – Dibrugarh (DIB) 232 miles\* 4 pax

Turboprop: **King Air B200** Trip Time: 60 mins Cost: INR3,50,000

Future AAM Alternative: Electra Aero Hybrid Electric eSTOL

Est. Trip Time: 74 mins Set. Cost: INR1,55,000

Borjhar (GAU) – Kamalpur (IXQ) 136 miles\* 4 pax

Turboprop: **PC12** Trip Time: 45 mins Cost: INR2,35,000

Future AAM Alternative: Horizon Aircraft Cavorite X7 Hybrid Electric V/STOL

Est. Trip Time: 45 mins Est. Cost: INR1,38,750 Dimapur (DMU) – Manipur (IMF) 78 miles\* 4 pax

Helicopter: **A109** Trip Time: 55 min Cost: INR 3,00,000

Future AAM Alternative: Overair Butterfly Electric VTOL



Est. Trip Time: 40 mins Est. Cost: INR1,00,000

\* Great Circle Distance

## Time to fly....



