



PICUP Fintech Conference & Awards

7th August 2024 FICCI, Federation House, New Delhi AGENDA

| | Inaugural Session | |
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| 10.00 a.m. – 10.05 a.m. | Opening Remarks by Mr Sabyasachi Goswami, Co-Chair, FICCI National Committee on Fintech and CEO, Perfios | |
| 10.05 a.m. – 10.12 a.m. | Welcome Address by: Mr Sunil Mehta, Chief Executive, IBA | |
| 10.12 a.m. – 10.25 a.m. | Presentation by: Mr Yashraj Erande, Managing Director & Partner; Global Leader, Fintech & India Leader, Financial Services, BCG | |
| 10.25 a.m. – 10.45 a.m. | Inaugural Address by: Shri Vivek Joshi, Secretary, Department of Financial Services, Ministry of Finance, Govt. of India | |
| 10.45 a.m. – 10.50 a.m. | Vote of Thanks by: Mr B N Mishra, Senior Advisor, IBA | |
| | Venue: Commission Room, 3 rd Floor | |
| 10.50 a.m. – 11.00 a.m. | Session Changeover | |
| 11.00 a.m. – 11.55 a.m. | Plenary Session on 'Funding winter: Lessons in austerity and resilience for Fintechs' In 2023, the Indian fintech industry faced significant funding challenges, with a sharp decrease in investment. Despite this, fintech firms have shown resilience - finding innovative ways to adapt and grow, focusing on profitability, technology, and strategic partnerships. Indian fintechs have demonstrated to the world, the efficacy of financial restraint and adaptability in navigating tough waters. As the outlook now improves, it is critical for fintechs to pause and evaluate: what are the key lessons from the funding winter, and how can these learnings be leveraged by India and shared with the global financial sector? | |
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| | Session moderated by: Mr Yashraj Erande, Managing Director & Partner; Global Leader, Fintech & India Leader, Financial Services, BCG | |
| 44.55.2 | Panelists Mr Alok Bansal, Co-founder and Executive VC, PB Fintech Mr M N Srinivasu, Co-founder, Bill Desk Mr Alok Mittal, Co-founder & MD, Indifi Technologies Mr Rajeev Agrawal, CEO, Innoviti Mr Amit Sachdev, Co-founder and COO, M1Exchange Venue: Commission Room, 3rd Floor | |
| 11.55 a.m. – 12.00 p.m. | Session Changeover | |





12.00 p.m. – 1.30 p.m. (Two tracks to run in parallel covering different categories) Track 1: Presentations by applicants for Fintech Awards

(5 minutes presentation each followed by 2 minutes of Q&A)

Track-1

Venue: Commission Room, 3rd Floor

Best BFSI Partner - Mature (50 min slot) – 5 presentations

- Mr Mohit Srivastava, CISO, Perfios
- Ms Palak Goyal, Chief of Staff -Strategy & Operations, Credgenics
- Mr Darshan KN, Senior Vice President – Sales, Probe Information Services Private Limited
- Mr Rajiv Gupta, President, PB Fintech
- Mr Hitesh Bhatia, SVP Marketing, Vay Network Services Private Limited Vayana

Best BFSI Partner – Emerging (25 min slot) – 3 presentations

- Mr Parthesh Shah, Co-Founder and CBO, Knight FinTech Research Pvt Ltd
- Mr Aditya Patel, Director of Marketing, Leegality
- Mr Vishal Sharma, CEO
 & Co-Founder, AdvaRisk
 (SLO Technologies Pvt
 Ltd)

Innovator in insurance and wealth management (10 min slot) – 1 presentation

Mr Deepak
 Bhuuvneshwari Uniyal,
 Co-Founder & CEO,
 Insurance Samadhan

Track 2: Presentations by applicants for Fintech Awards

(5 minutes presentation each followed by 2 minutes of Q&A)

Track-2

Venue: Conference Room, 2nd Floor

Best enabling fintech - Mature (30 min slot) – 3 presentations

- Mr Vivek Bengani, CEO, CAMS Insurance Repository and Service
 Ltd
- Mr Akshay Chopra-Senior Director- Growth & Mr Shailesh Deshpande- Director-Growth, Jocata
- Mr Mohit Srivastava, CISO, Perfios

Best enabling fintech - Emerging (30 min slot) – 3 presentations

- Mr Vaibhav Jain, SVP-Sales, Decentro Tech Pvt Ltd
- Mr Hiren Doshi, General Manager, SatSure
- Mr Prithwish Ray, Chief Business Officer, Hyperface Technologies

Best global fintech pioneer "India to the world" (30 min slot) – 3 presentations

- Ms Bhavana Mallesh, CTO, GIEOM Business Solutions Private Limited
- Mr Hitesh Bhatia, SVP Marketing, Vayana TradeXchange
- Mr Movin Jain, Founder, Skydo Technologies Private Limited





| | Most diverse and inclusive | |
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| | fintech company | |
| | (10 min slot) – 1 presentation | |
| | , , , | |
| | ❖ Mr Sandeep R, Head - | |
| | HR, Kaleidofin Private | |
| | Limited | |
| 1.30 p.m. – 2.15 p.m. | Lunch | ı |
| | Venue: Banquet Hall and Lounge, 3 rd Fl | loor |
| | | |
| 2.15 p.m. – 3.10 p.m. | Track 1: (Cont) Presentations by | Track 2: (Cont) Presentations by |
| | applicants for Fintech Awards | applicants for Fintech Awards |
| | | Venue: Conference Room, 2 nd Floor |
| | Venue: Commission Room, 3 rd Floor | |
| | | (5 minutes presentation each |
| | (5 minutes presentation each | followed by 2 minutes of Q&A) |
| | followed by 2 minutes of Q&A) | |
| | | Innovator in RAM Lending |
| | | (20 min slot) – 2 presentations |
| | Best financial inclusion – | |
| | Mature | Mr Abhinav Sherwal, |
| | (30 min slot) – 3 presentations | Founder and Co-CEO, |
| | | Recur Club Technologies |
| | Mr Pranav Raj, Strategy | Mr Vishal Sharma, CEO |
| | & Investor Relations | & Co-Founder, AdvaRisk |
| | Lead, Progcap | (SLO Technologies Pvt |
| | Mr Saud Ahmad, Head – | Ltd) |
| | Sales and Distribution, | |
| | Manipal Business | Best growing fintech |
| | Solutions Private | (20 min slot) – 2 presentations |
| | Limited | |
| | Mr Nilesh Halde, Chief | Mr Vivek Veda, |
| | Product Officer, | Cofounder and CFO, |
| | PayNearby | KreditBee |
| | | Mr Pranav Raj, Strategy & |
| | Best financial inclusion – | Investor Relations Lead, |
| | Emerging | Progcap |
| | (20 min slot) – 2 presentations | |
| | | Best ESG in FS industry |
| | Ms Chethana A, VP | (10 min slot) – 1 presentation |
| | Strategy, Bimaplan | |
| | Mr Tarun Katoch, Co- | Mr Melvin Manoj |
| | Founder and Head – | Mathew, Product Head, |
| | Value Chain, Dvara E- | Billion lives Business |
| | Registry Private Limited | Initiatives Pvt. Ltd. |
| 3:10 p.m. – 3.30 p.m. | Tea Break | |
| 21.0 p 2100 p | Venue: Banquet Hall, 3 rd Floor | |
| 3.30 p.m. – 4.25 p.m. | Plenary Session on 'Beyond bor | ders: What does it take for |
| | Indian Fintechs to realize their g | |
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Indian fintechs are increasingly making inroads into global markets, leveraging homegrown payment solutions and digital infrastructure. As India embarks on facelifting India Stack to "Global Stack", these advancements are opening doors for increased cross-border transactions. While the global push brings scale and opportunity, adapting to diverse infrastructure and regulatory landscape would pose significant challenges. As we move to an era where digital financial services are transcending national boundaries, this session would focus on specific strategies, technological innovations, and collaborative efforts that are essential for Indian fintechs to excel in the international arena, while adapting to diverse market dynamics and consumer needs.

Session Moderated by: Ms Neetu Chitkara, Managing Director & Partner, BCG

Panelists

- Mr Subrat Kumar, Executive Director, Bank of India
- Mr Sameer Shetty, President & Head-Digital Business and Transformation, Axis Bank
- Mr Sabyasachi Goswami, CEO, Perfios
- Mr Saravanan Nattanmai, Partner, Premji Invest
- Mr Takeo Ueno, CEO, NTT Data Payment Services India Ltd.

Venue: Commission Room, 3rd Floor

4:25 p.m. - 4.30 p.m.

Session Changeover

4.30 p.m. – 5.45 p.m.

Plenary Session on 'Walking the tightrope: Balancing innovation against the evolving regulatory landscape for Fintechs.'

Fintechs in India are innovating amidst a rapidly evolving regulatory framework. Developments like the UPI's expansion for digital payments, RBI's new credit and debit card regulations and introduction of the digital rupee are reshaping the sector. The impending Data Protection Bill also adds an additional layer of complexity to regulatory adherence. This context probes discussion on how can fintechs continue to drive rapid innovation while navigating the dynamic regulatory landscape, and effectively shape the future of financial technology in India?

Session Moderated by: Mr Varun Kejriwal, Managing Director & Partner, BCG

4.30 p.m. - 4.45 p.m.

 Special Address by Shri Suvendu Pati, Chief General Manager, Reserve Bank of India

Panelists

4.45 p.m. - 5.45 p.m.

- Mr Kalyan Kumar, Executive Director, Punjab National Bank
- Mr Sridhar Narayan, Chief Business Officer, Perfios
- Mr Adhil Shetty, CEO, BankBazaar
- Mr Krishan Gopal, CFO, Aye Finance
- Mr Anand Prabhudesai, Co-founder, Turtlemint

Venue: Commission Room, 3rd Floor





| 5.45 p.m. – 6.15 p.m. | Fintech Awards Ceremony |
|-----------------------|---|
| | Presentation of Fintech Awards |
| | Concluding Remarks by: Mr Sunil Mehta, Chief Executive Officer, IBA |
| | Venue: Commission Room, 3 rd Floor |
