



सत्यमेव जयते

Ministry of Commerce and Industry

Department of Commerce

Directorate General of Foreign Trade

16-January-2024

Board of Trade meeting

Board of Trade

- The last Board of Trade meeting was held on 13 Sept 2022
- Progress since last BoT:
 - **Foreign Trade Policy 2023** launched – key request from all stakeholders
 - Action taken on various other suggestions given in the last BoT
 - One time **Amnesty scheme** for old pending cases launched
 - 10 top points for action collected from all EPCs and segregated for targeted action – several actions completed
 - Further **automation** of various processes at DGFT – Status Holder certificates issued fully online and automatically – **15979 status holders certificates issued** till 12th Jan 2024.
 - NCTF 2024-26 started the work focusing on various measure for **easing cross border movement of goods** and services



GLOBAL SCENARIO

Latest World Economic Outlook Growth Projections

(Real GDP, annual percent change)	PROJECTIONS		
	2022	2023	2024
World Output	3.5	3.0	2.9
Advanced Economies	2.6	1.5	1.4
United States	2.1	2.1	1.5
Euro Area	3.3	0.7	1.2
Germany	1.8	-0.5	0.9
France	2.5	1.0	1.3
Italy	3.7	0.7	0.7
Spain	5.8	2.5	1.7
Japan	1.0	2.0	1.0
United Kingdom	4.1	0.5	0.6
Canada	3.4	1.3	1.6
Other Advanced Economies	2.6	1.8	2.2
Emerging Market and Developing Economies	4.1	4.0	4.0
Emerging and Developing Asia	4.5	5.2	4.8
China	3.0	5.0	4.2
India	7.2	6.3	6.3
Emerging and Developing Europe	0.8	2.4	2.2
Russia	-2.1	2.2	1.1
Latin America and the Caribbean	4.1	2.3	2.3
Brazil	2.9	3.1	1.5
Mexico	3.9	3.2	2.1
Middle East and Central Asia	5.6	2.0	3.4
Morocco	1.3	2.4	3.6
Saudi Arabia	8.7	0.8	4.0
Sub-Saharan Africa	4.0	3.3	4.0
Nigeria	3.3	2.9	3.1
South Africa	1.9	0.9	1.8
Memorandum			
Emerging Market and Middle-Income Economies	4.0	4.0	3.9
Low-Income Developing Countries	5.2	4.0	5.1

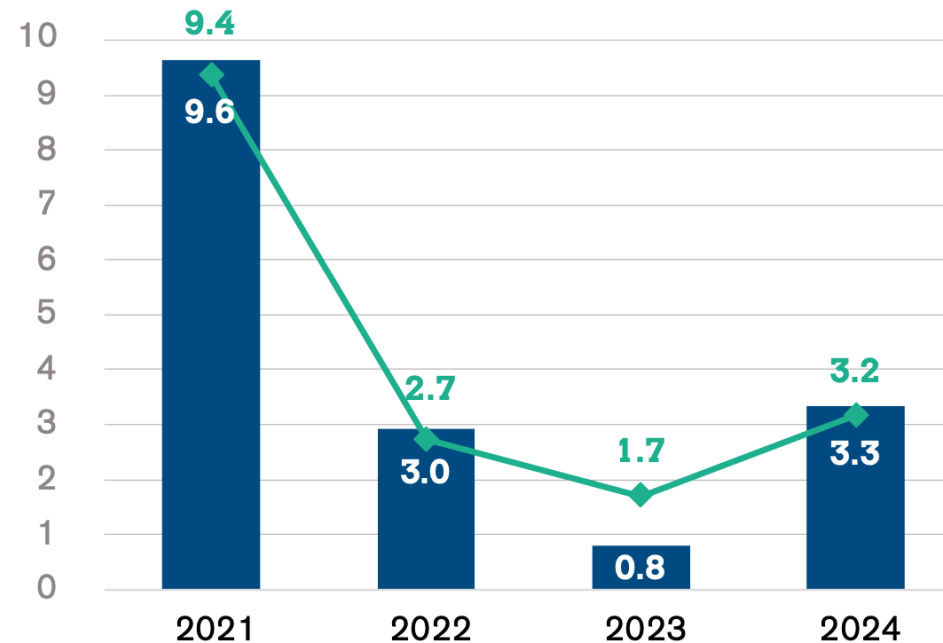
Source: IMF, World Economic Outlook, October 2023

Note: For India, data and forecasts are presented on a fiscal year basis, with FY 2022/2023 (starting in April 2022) shown in the 2022 column. India's growth projections are 6.5 percent in 2023 and 5.7 percent in 2024 based on calendar year. For Italy, data and forecasts reflect information available through September 21, 2023. For the United Kingdom, data and forecasts do not incorporate the significant statistical revisions released on September 29, 2023.

- India's GDP grew at **7.7% YoY during first half of 2023-24** as per the National Statistical Office (**7.3%** growth estimated for FY 2023-24)
- World bank's projection released on 09 Jan 2024 forecasts India's growth at **6.4% for 2024 and 6.5% for 2025**

Annual % change

Merchandise trade volume growth



**Exports – WTO
projections –
Oct'23**

■ Current estimate ◆ April 2023

INDIA STORY



Global Trade Projections and India's Exports Performance

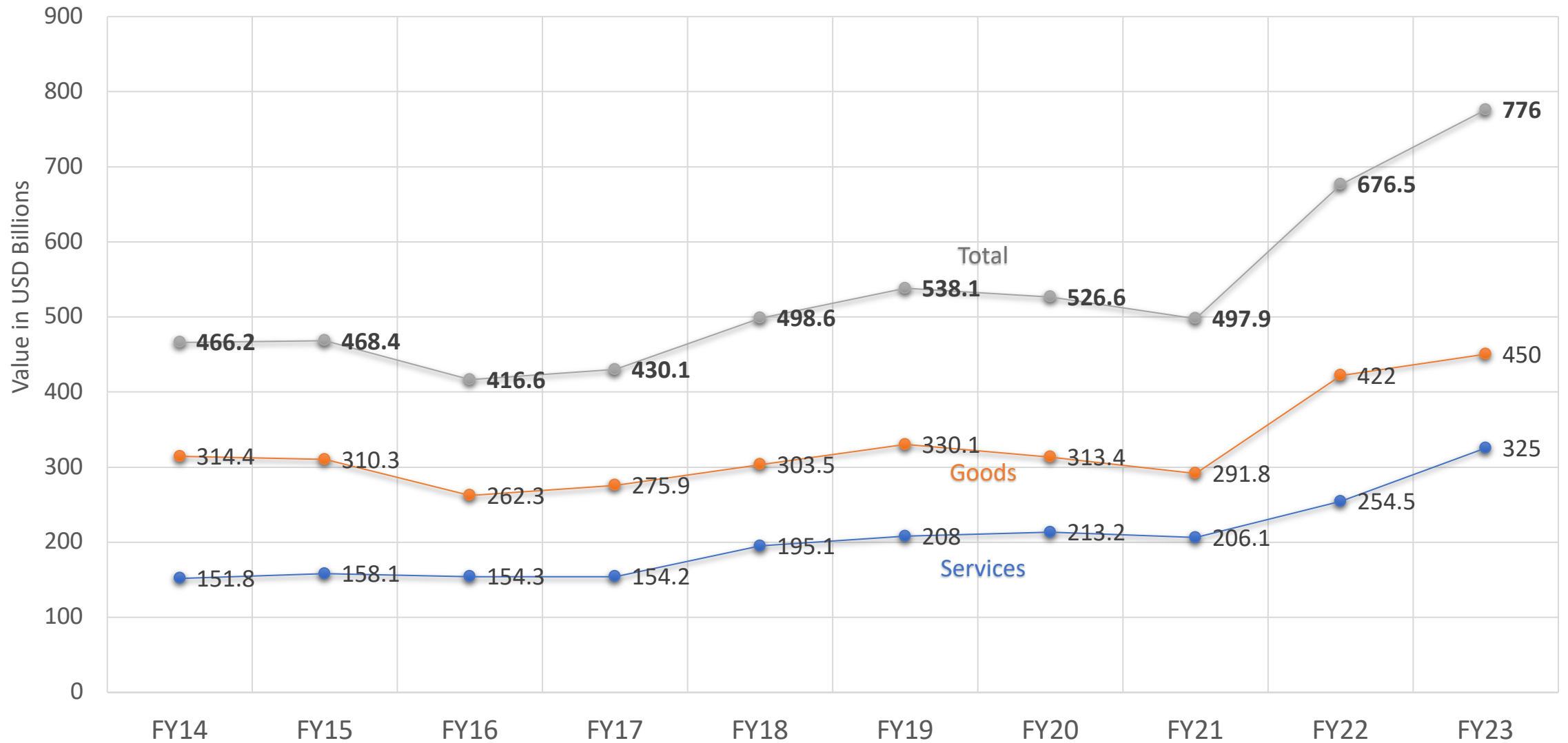
UNCTAD Projections for Global Trade (December, 2023)		India's exports performance (USD Billion) (January – December 2023)			
	2023 (Jan-Dec)		2022 (Jan-Dec)	2023 (Jan-Dec)*	Growth (%)
Overall Trade	-4.5%	Overall Exports	762.6	765.6	0.40%
Goods Trade	-7.5%	Merchandise Exports	453.3	431.9	-4.71%
Services Trade	7.0%	Services Exports	309.4	333.8	7.88%

Source: UNCTAD's Global Trade Update, December 2023, DGCI&S and RBI

* Note: The latest data for services sector released by RBI is for November 2023. The data for December 2023 is an estimation

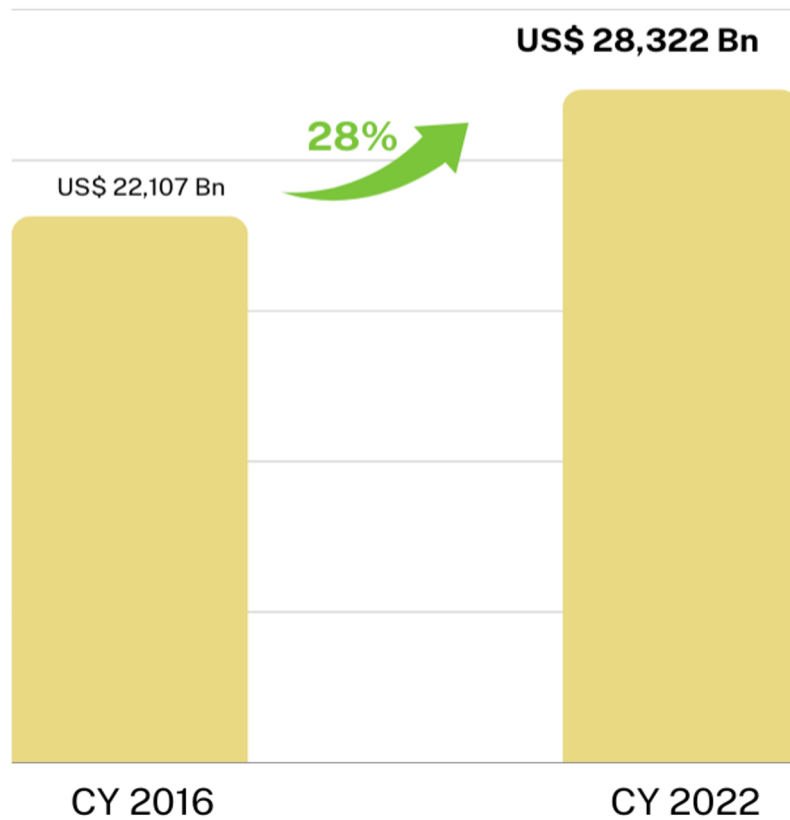


Export performance

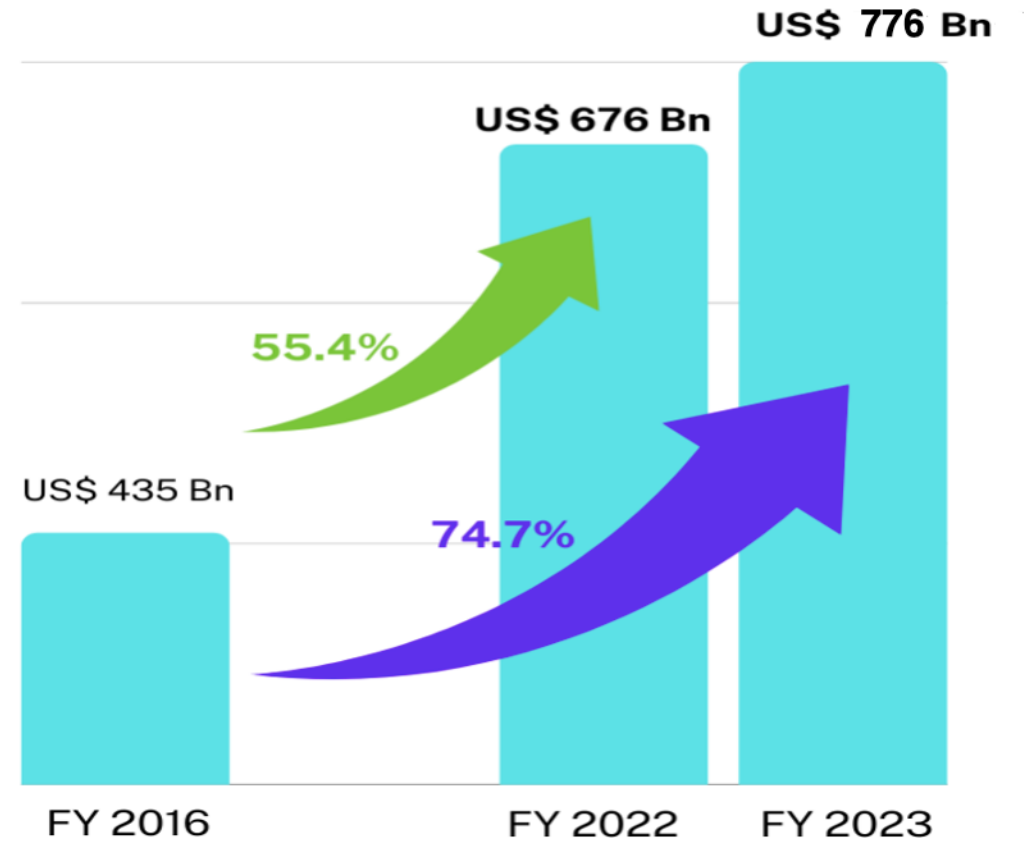


India's Export Growth

World's Export



India's Export



Total Exports in FY2023 was US\$ 776 Bn

Top 10 Merchandise Commodities Exported in 2022-23

S.No.	QE Export Commodity	2022-23 (\$ Billion)	Share (%)
1	Engineering Goods	107.04	23.73
2	Petroleum Products	97.47	21.61
3	Gems And Jewellery	37.96	8.41
4	Organic And Inorganic Chemicals	30.34	6.73
5	Drugs And Pharmaceuticals	25.39	5.63
6	Electronic Goods	23.55	5.22
7	Rmg Of All Textiles	16.19	3.59
8	Rice	11.14	2.47
9	Cotton Yarn/Fabs./Madeups, Handloom Products Etc.	10.95	2.43
10	Plastic And Linoleum	8.37	1.85
	Total Exports	451.07	100.00

India's Top 10 Merchandise Export Destinations

Values in USD Billion

S.No.	Country	2022-23	Share (%)
1	USA	78.55	17.41
2	UAE	31.61	7.01
3	NETHERLAND	21.62	4.79
4	CHINA	15.33	3.40
5	BANGLADESH	12.22	2.71
6	SINGAPORE	11.99	2.66
7	UK	11.46	2.54
8	SAUDI ARAB	10.73	2.38
9	GERMANY	10.14	2.25
10	INDONESIA	10.03	2.22
	Total	451.07	100

Source: DGCI&S

INITIATIVES



Some key initiatives



48 Billion USD of Exports from India – constituting around 10.6 %of the exports- Under Advance Authorisation
61 Billion USD of Exports from India – Constituting around 13.5% of the exports – From SEZ



E-Certificate of Origin Platform 120+ issuing agencies, 160 specific offices and 600+ issuing officers are currently on-board the platform. **Around 19+Lakh preferential CoOs and 6+ lakh non-preferential CoOs have been issued**



445 events under Market Access Initiative conducted with an expenditure of **Rs 343 Cr during 2023-24.**



24x7 Auto-Generation of e-IEC (Importer Exporter Code). No need to wait on any approval for an IEC. The IEC details are automatically validated against CBDT, MCA, PFMS and GST systems. **4.75 lakh IECs registered** on the system.



e-RCMC – Digitisation through Common Digital Portal for issuance of RCMC by Export Promotion Councils/Commodity Boards.



E-BRC is being revamped to make the generation of **e-BRCs on self-declaration** basis by exporters, avoiding visit and charges at the banks

Key initiatives and reforms in SEZs

- **Work From Home (WFH) / Hybrid Working Guidelines:** Enhance flexibility and operational efficiency – facilitation for working women
- **Domestic Procurement of Restricted Items:** DTA procurement of items to facilitate construction activities within SEZs.
- **SOFTEX Form Compliance Reduction:** Streamlining compliance processes to reduce the burden.
- **Floor wise de-notification by introducing Rule 11B** – Vacant built-up areas will be more effectively utilized DTA operation

- **Financial Services in IFSCs:** Exemption for IFSC-based units providing financial services from certain regulations, encouraging financial sector growth.
- **Bullion Storage and Trading in SEZs:** Introduction of Rule 19A, allowing storage and trading of bullion as an asset in International Financial Services Centres (IFSCs).
- **Aircraft Leasing and Operations in IFSCs:** New rules facilitating import, removal, and export of aircraft by leasing units in IFSCs, streamlining aircraft leasing operations.
- **Import and Export of Ships in IFSCs:** Introduction of Rule 29B, simplifying the process for import, export, and supply of ships by IFSC units.

Key initiatives – FTAs/RTAs

- India has signed 13 FTAs, including 3 recently concluded FTAs, namely:
 - **India-Mauritius** Comprehensive Economic Cooperation and Partnership Agreement (CECPA) signed in Feb 2021
 - **India-UAE** Free Trade Agreement (FTA) signed in Feb 2022
 - **India-Australia** Economic Cooperation and Trade Agreement (Ind-Aus ECTA) signed in April 2022

Plan to help industry leverage FTAs better



Digital Architecture

Digital architecture in helping industry overcome the challenges that arise specific to FTAs and use the opportunities created



Information Dissemination

FTA websites and social media platforms used as one-stop online resource sites & also in soliciting feedback on proposed FTA



Advisory Services

FTA export advisory panel, consisting of senior personnel from a range of industry groups, to promote the benefits of FTAs

Some key initiatives – FTAs/RTAs

New Trade Agreements (UNDER PROGRESS)



United Kingdom



Oman



European Union



Peru



While domestic sensitivities on various areas would be considered during negotiations, India would adopt an accommodative approach in various areas of interest on the principle of reciprocity

Some key initiatives –

1. INR internationalization
2. Interest Equalisation Scheme

Special Rupee Vostro (SRV) account arrangements made with **23 countries** and **84 banks**

To promote and facilitate internationalisation of Indian Rupee

SRV Account based remittances to be allowed for all benefits under the Foreign Trade Policy 2023

Rs **12000 crore** provided for Interest Equalisation from 2021 to June 2024.



PLI Impact



Till Oct'23, **investments of nearly Rs 95,000 crore** have materialized resulting in creation of nearly 4.5 lakhs direct jobs, production / sales of Rs7.8 lakh crore and exports worth Rs 2.8 lakh crore.



All the supported sectors have high import substitution potential

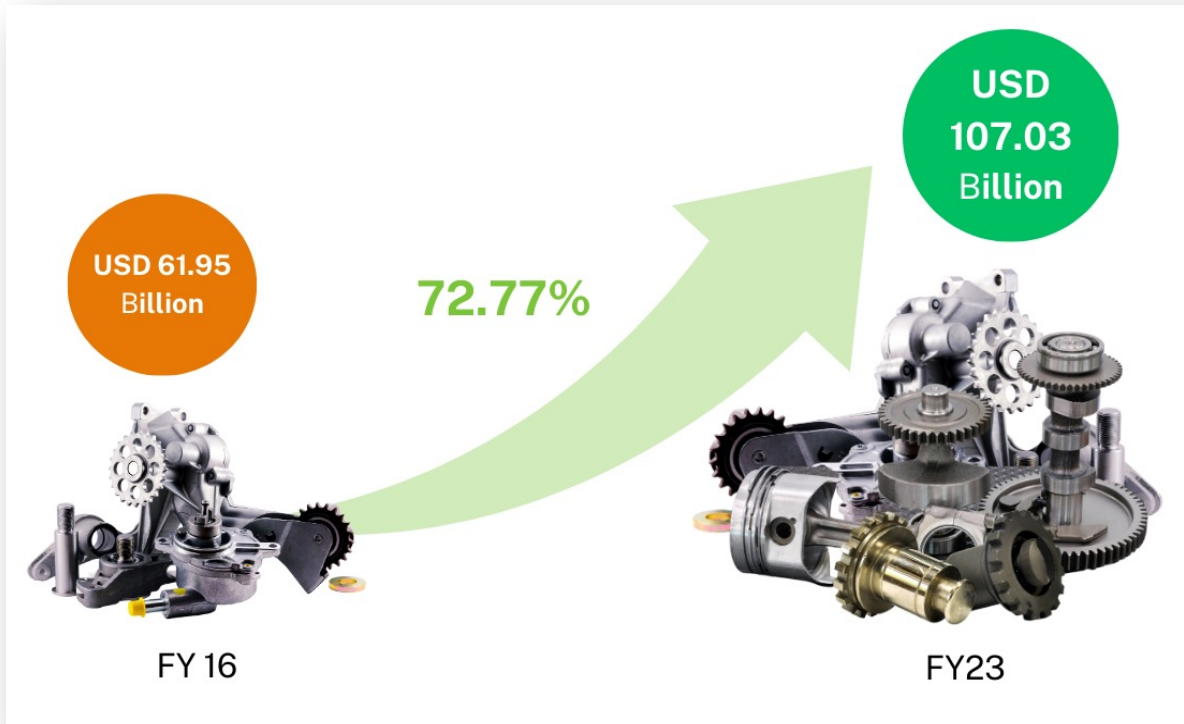


Almost all the supported sectors have high potential for exports

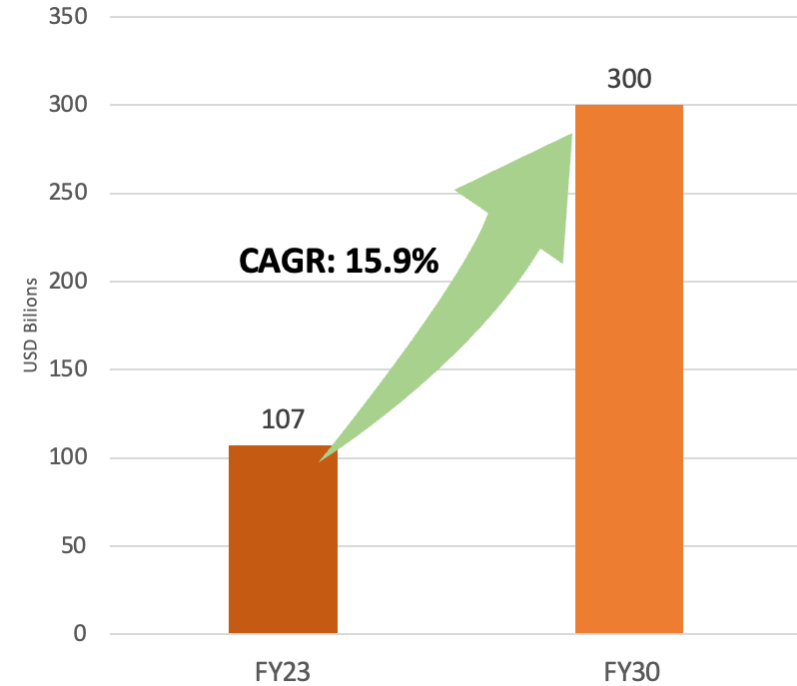


Under PLI Schemes of Pharmaceutical Drugs, Large Scale Electronics Manufacturing, Telecom and Networking Products, Food Products, White Goods, Drones and Drone Components, **targets in respect of the investment, employment and production/sales have either exceeded or almost fully achieved during the last financial year.**

Thrust Sectors for Exports - Engineering



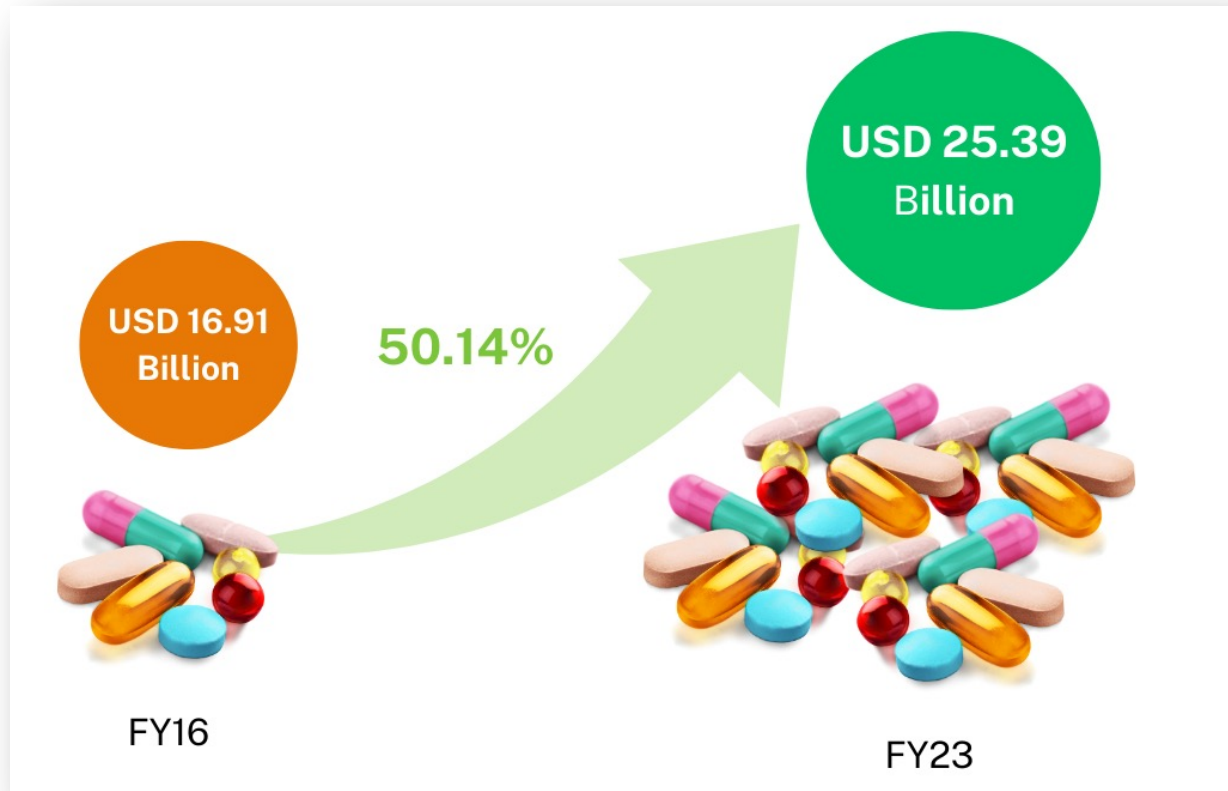
PAST PERFORMANCE



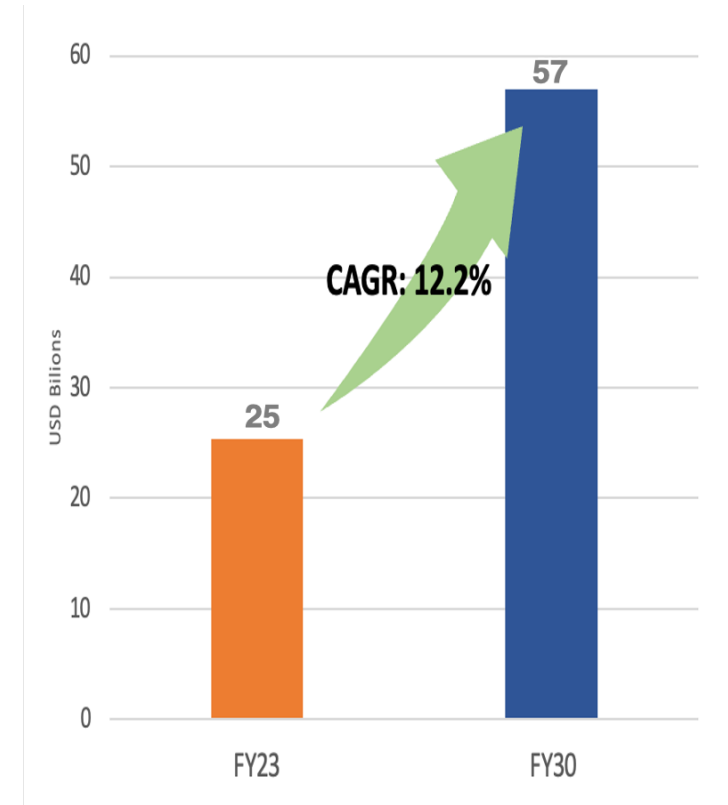
POTENTIAL PERFORMANCE as per EEPC Report

Potential items for exports: Auto and Auto-components, Electric Vehicles and parts, Motors, pumps and valves, turbo-jets, components of aircraft, drones, electrical equipment and parts, solar modules.

Thrust Sectors for Exports - Pharmaceutical



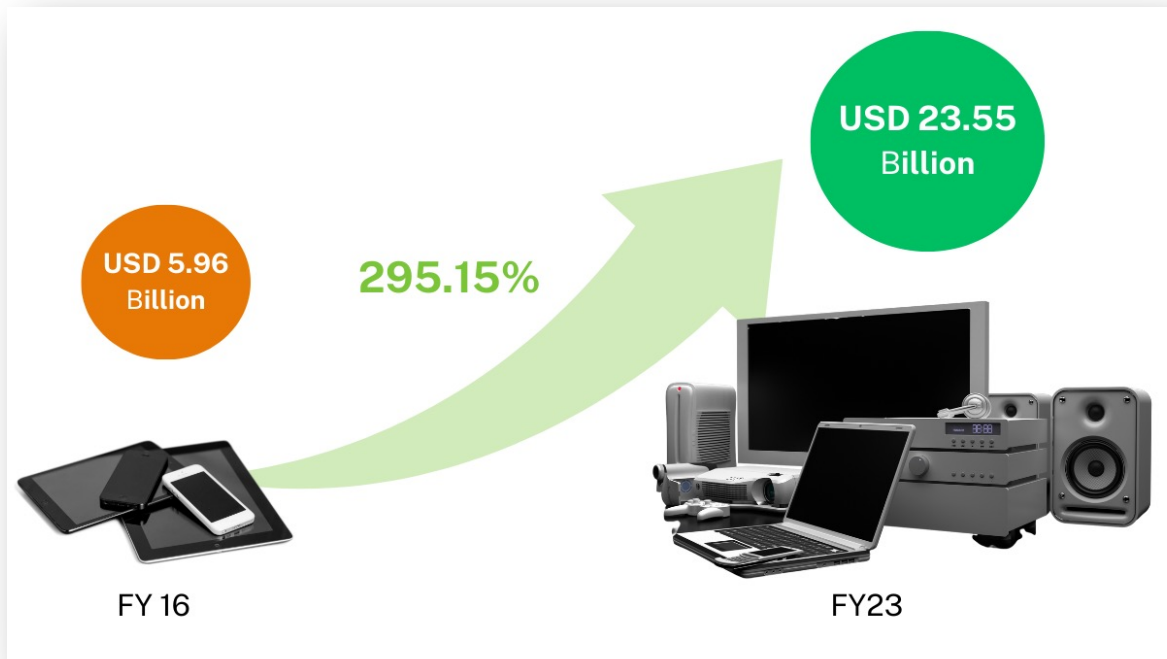
PAST PERFORMANCE



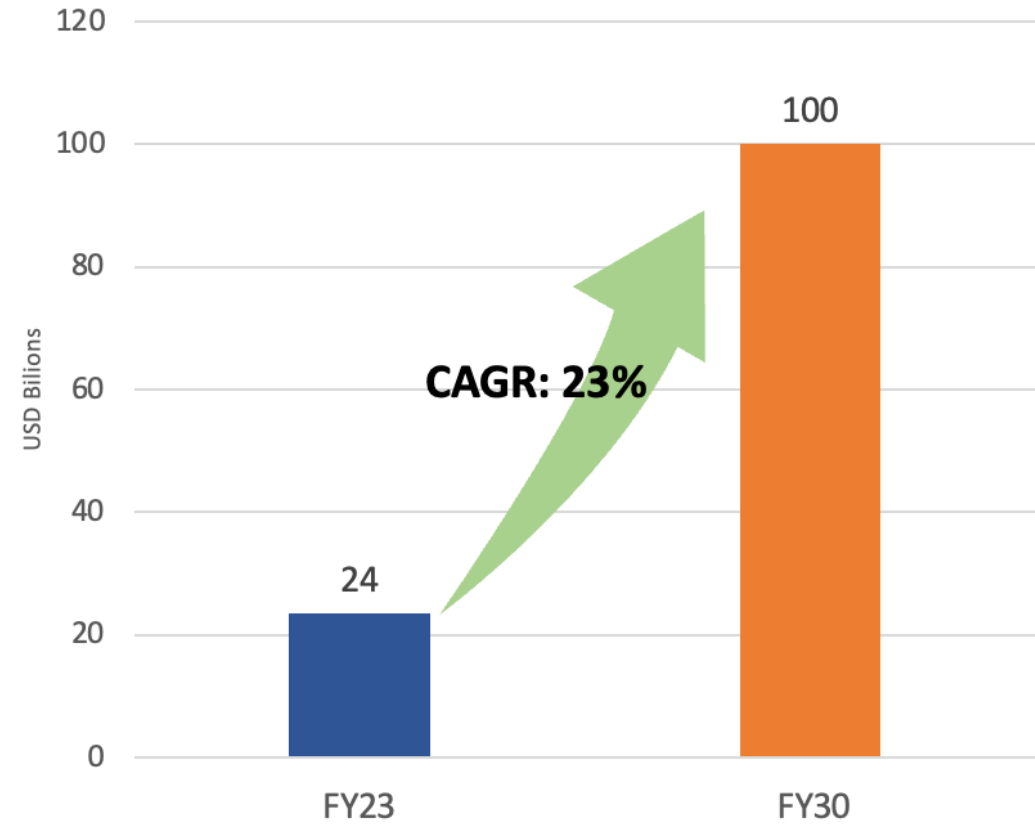
POTENTIAL PERFORMANCE
as per EPC reports

Focus for exports: Bio-similars and Innovation drugs

Thrust Sectors for Exports - Electronics



PAST PERFORMANCE

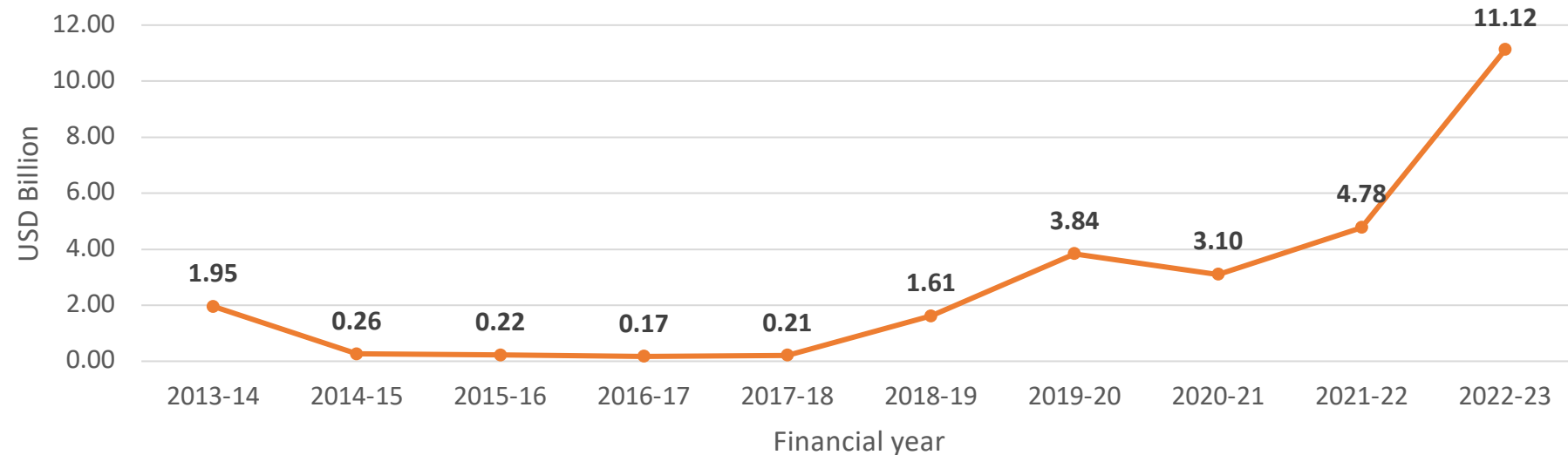


POTENTIAL PERFORMANCE

Potential items for exports: Mobile/Smart phones, laptops, wearable electronics, electronic accessories, PCBs, telecom network equipment, towers and others.

Mobile/SmartPhone Exports

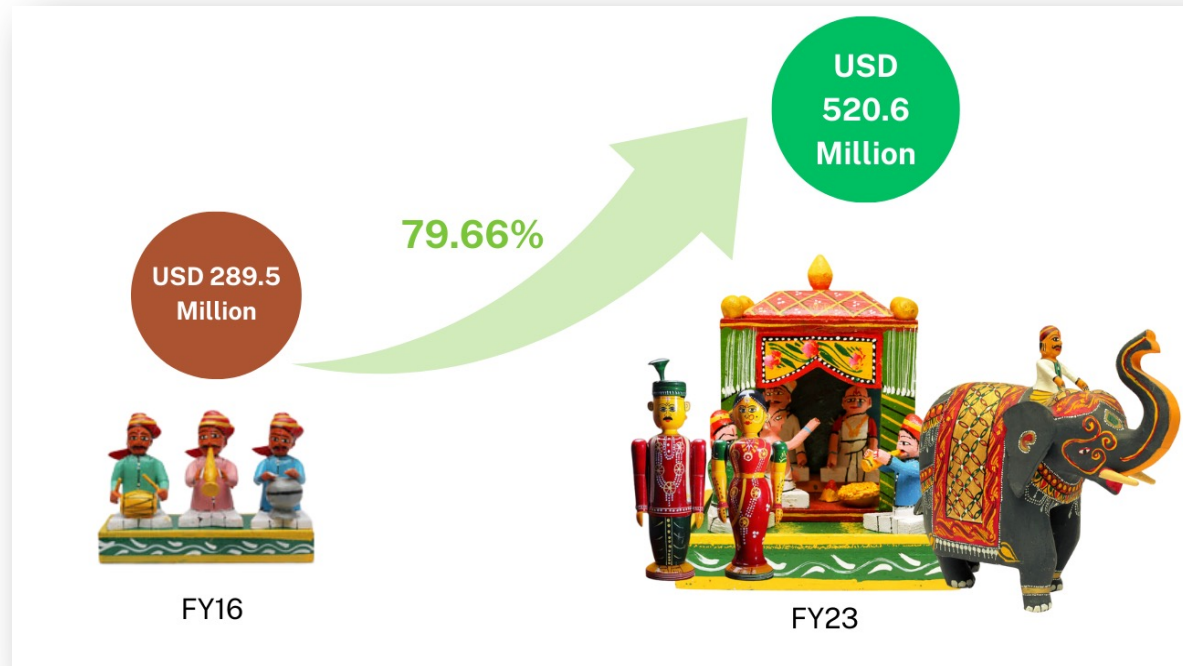
- **Note:** In the last amendment, *Subheading **851712** (Telephones for cellular networks or for other wireless networks) is **deleted and substituted** with subheadings **851713** (smartphones) and **851714** (Other telephones for cellular networks or for other wireless networks) (**Source: World Customs Organization**).
- **Note 2:** Therefore 2022-23 export figure is the summation of HS 851712, 851713 and 851714. Smartphones (HS 851713) contributed **98.48% i.e. \$ 10.96 Billion**.



— Exports of Telephones for cellular networks or for other wireless networks*

Export of Smartphones stood at 9 Billion USD during Apr - Nov 2023-24 against 6 Billion USD during Apr-Nov 2022-23 registering a growth of 51.1% YoY basis.

Thrust Sectors for Exports - Toys Export

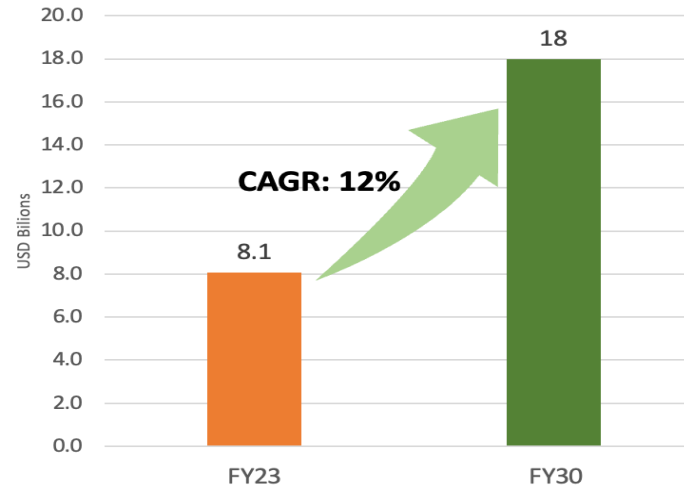


Toy clusters in India, including Channapatna in Karnataka, Varanasi in Uttar Pradesh, Kondapalli in Andhra Pradesh, Nirmal in Telangana and Jaipur in Rajasthan, have witnessed significant progress in exports over the past few years, capitalizing on their craftsmanship and traditional toy-making expertise to tap into international markets.

Thrust Sectors for Exports - Marine and Agri products



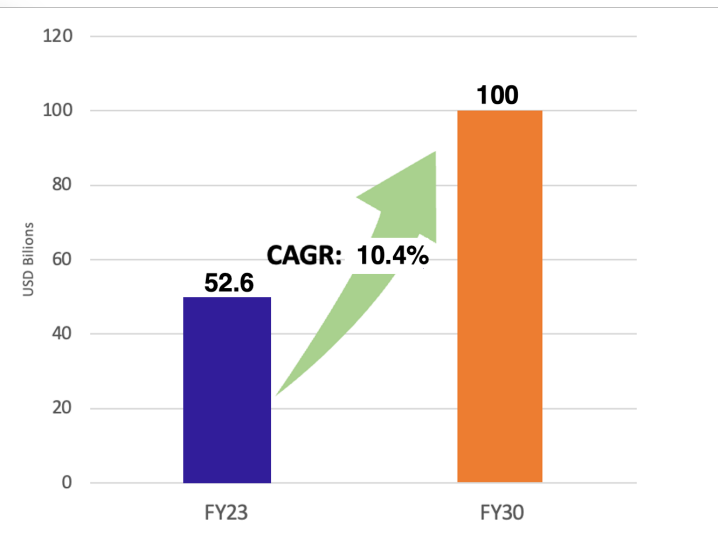
PAST PERFORMANCE



Untapped areas in Odisha, West Bengal, Gujarat, Tamil Nādu for area expansion under aquaculture and VA products such as breaded and battered products, surimi products, canned and retort products, dried products etc. for exports to be picked up for export promotion.



POTENTIAL PERFORMANCE



Special focus is being given on value added products through emphasis on food processing sector.

Thrust Sectors for Exports - TEXTILES

Textile Sector Exports - US\$ 97.72 Billion by 2030

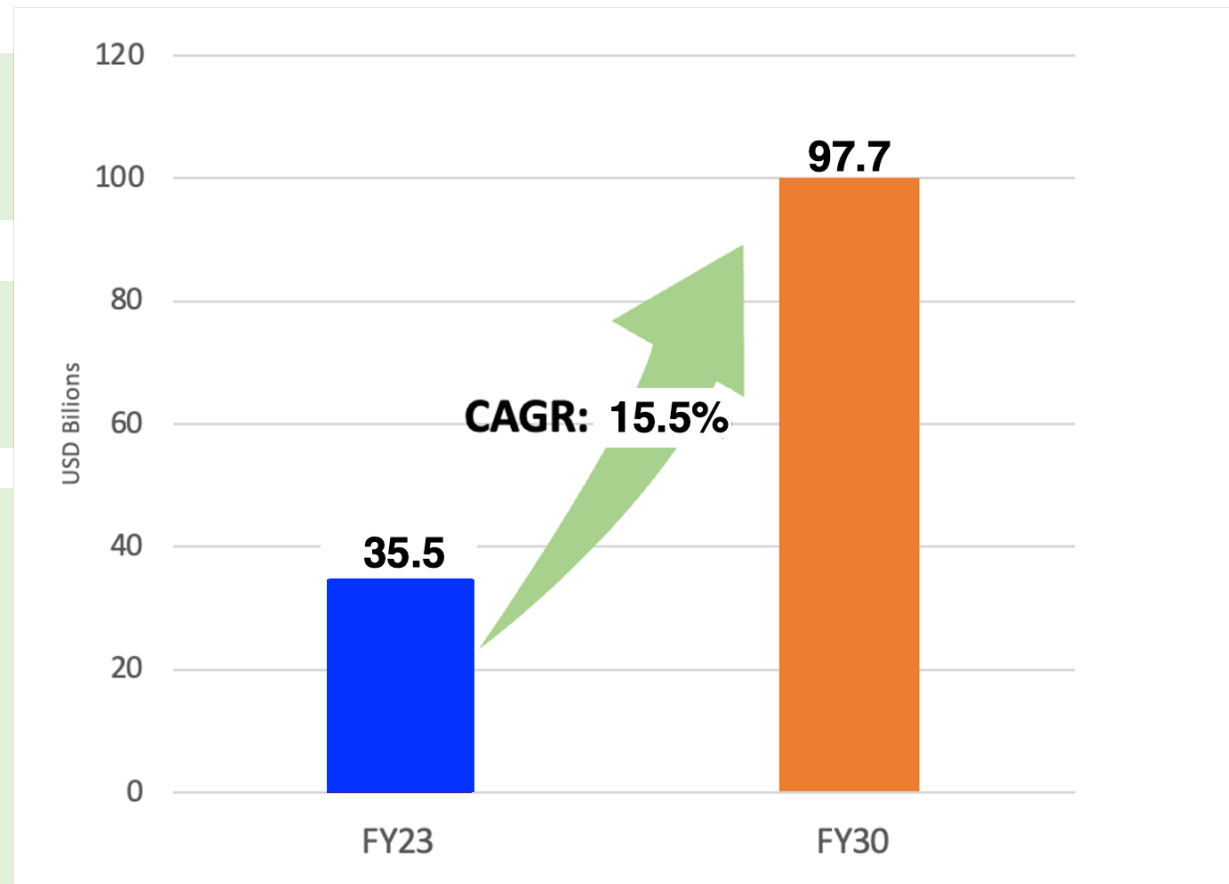
❑ FY 22-23 Textiles share of India's Merchandise Exports is 8.01%

❑ EPCs have provided projections for their respective category Exports by 2030 totaling **USD 97.72 Bn**

❑ Key Target Segments – **Ready Made Garments, Technical Textiles, MMF Textiles**

❑ CAGR required to reach USD 97.72 Bn – 15.92% (from FY 22-23), 12.30% (if taken from FY 21-22)

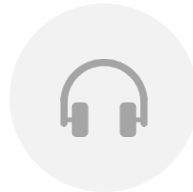
❑ Global Textiles trade has been growing at 2.88%, so significant interventions & efforts may be required to meet this target



Potential in Services Exports – Beyond IT/ITeS



Medical Value Travel and wellness tourism through “Heal in India” and other initiatives



Audio visual and entertainment sector exports



Education sector services



Construction services



Professional, Business Consulting and Financial Services

Unlocking Opportunities: India's Cross-Border E-Commerce Landscape

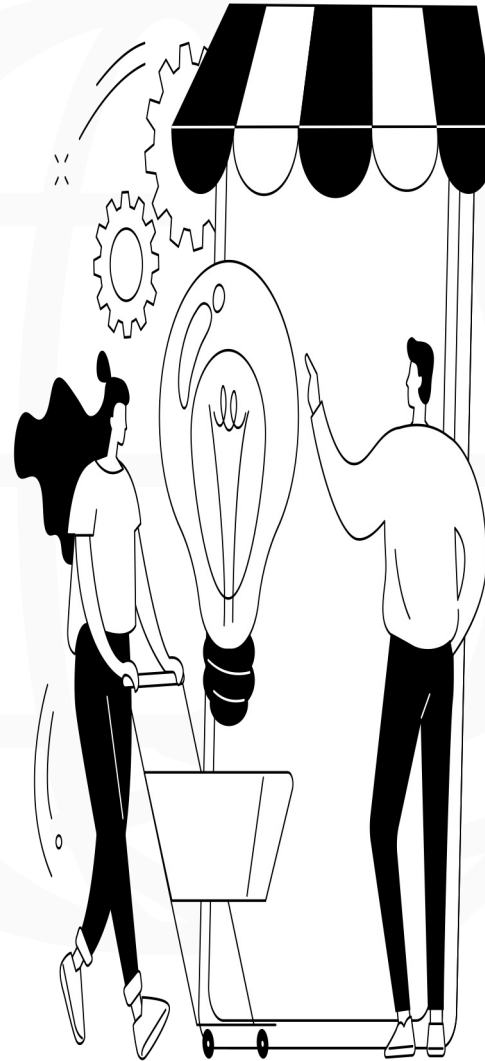
Promoting Cross Border Trade In Digital Economy



Focus on E-Commerce Exports from India

Why Focus on E-Commerce Exports

- Global E-Commerce Export estimates are USD **800 Billion currently and to reach 2 trillion by 2030.**
- **India's target for year 2030 at USD 200 Billion**
- **International deliveries** are growing fast at 2x
- **Favoured by Youth and internet-literate**
- **Market access for MSMEs**
- **Direct to Consumer** sales provide better margins
- Opportunities for growth in new segments and channels, especially through **Social Media.**
- Global retail supply chains decentralize. Rising the importance of **local fulfillment centers.**



India's Advantages

- **Mobile Data costs: 1 GB data cost \$0.16 in India,** ranking 7th globally (Source: cable.co.uk)
- **Internet Adoption:** India's internet penetration rate of 53%, one of the highest in developing countries. (Source: [Statista](https://www.statista.com))
- **5G adoption** – reached 130 million users in 2023. Estimated to reach 860 million by 2029. (Source: [Ericsson Report Nov '23](https://www.ericsson.com/en/ericsson-report-nov-23))
- **Smartphone penetration: 800 million active users** as of Nov '23, estimated to reach 1 billion by 2026. (Source: [ET Report](https://www.etreport.com))
- **Online seller base growth:** Seller base grew 2.2x from 2021 to 2022, with 60%-70% of new sellers coming from Tier 2 cities. (Source: [Bain & Co Report](https://www.bain.com))

Focus on E-Commerce Exports to Indian Diaspora

Increasing Demand from Indian Diaspora:

Overseas Indians are a key target demographic with demand for products from India;

This essentially includes Non-Resident Indians (NRIs) and Persons of Indian Origin (PIOs)

Few Product Groups:

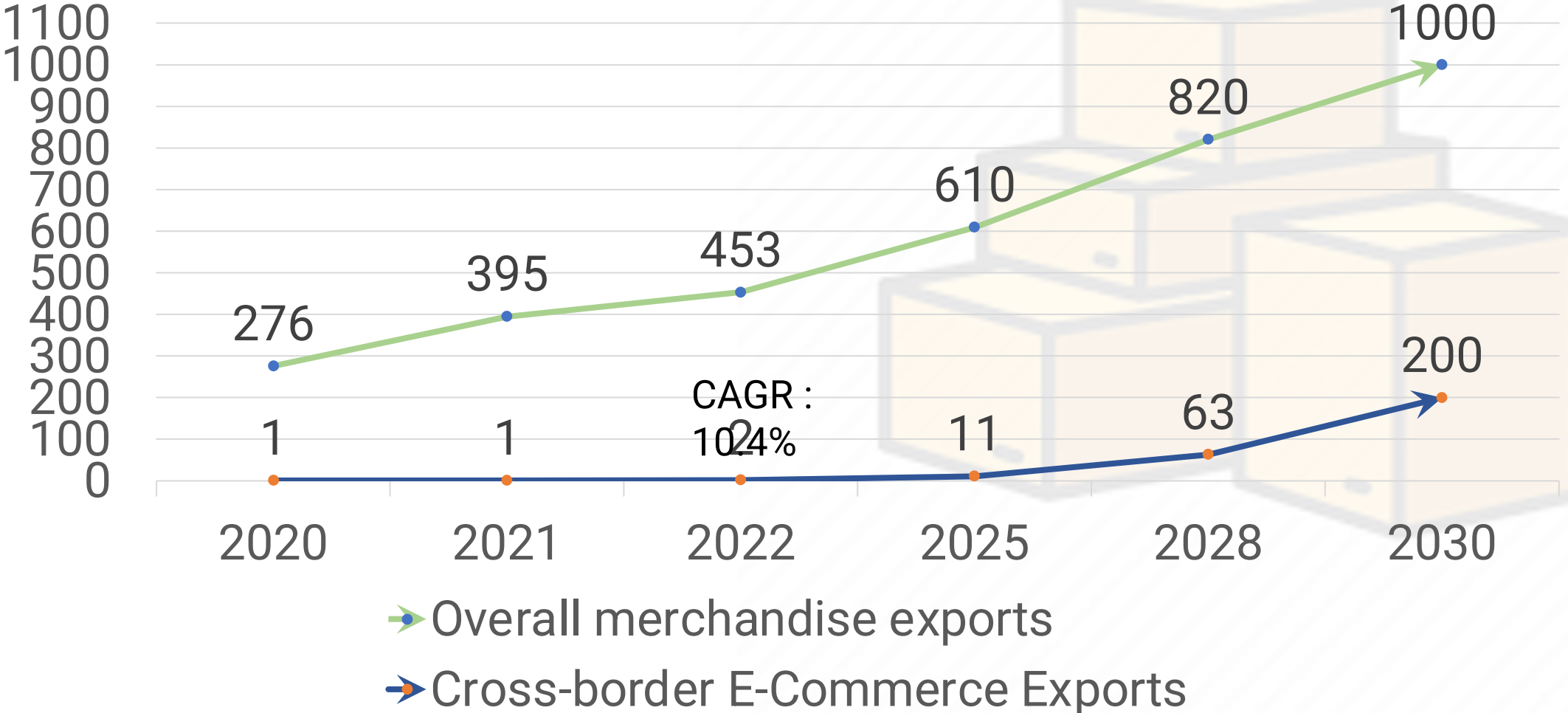
Ayurvedic and organic products, Spices and food products, **Tea and Coffee**, **Textiles** and garments, **Leather goods**, **Handicrafts** and home décor, Beauty and personal care products, Art and paintings, **Jewelry** and accessories
Automotive parts, **Electronics appliances**



Source: Ministry of External Affairs

Focus on E-Commerce Exports from India: Targets

Y-o-Y Export Targets (USD billion)



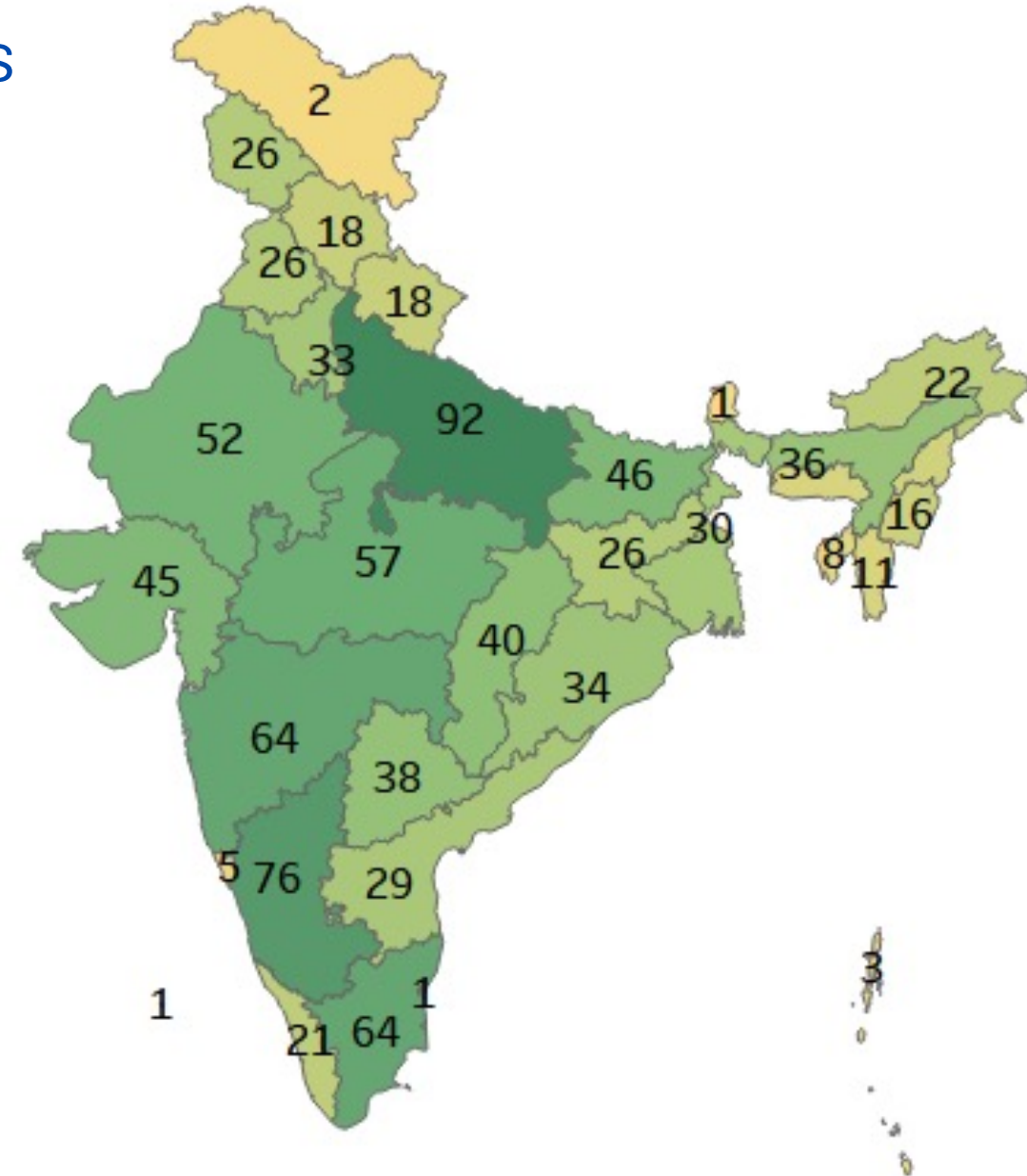
Policy Initiatives & Achievements

- **Foreign Trade Policy(FTP) 2023** has a stated objective to enable cross-border E-Commerce for artisans, weavers, craftsmen, and MSMEs. Key focus is on raising awareness, enhancing skills, and sharing knowledge with exporters and entrepreneurs.
- **Benefits under RoDTEP and RoSCTL** will be extended to exports through the **Courier route**
- DGFT notified **Monthly workshops on Cross-border E-Commerce** to cover aspects related to cross-border logistics, Postal and Customs compliances and cross-border payment mechanisms.
- A comprehensive **E-Commerce Exports Handbook for MSMEs** designed for new export entrepreneurs navigating the E-Commerce landscape was launched in English, Hindi, Gujarati, and Kannada.
- DGFT is working with the regional Postal Offices to facilitate new entrepreneurs for increasing B2C Exports through the Postal Route.
- **Postal Exports (Electronic Declaration and Processing) Regulations, 2022 notified**. Under the new system, an **exporter need not visit a Foreign Post Office (FPO) to file the Postal Bill of Export (PBE)** and present export parcel.
- Advance assessment enabled for Courier Exports.



Promoting Exports through Dak Niryat Kendras

- Department of Post has established a network of Dak Niryat Kendras linked with Foreign Post Offices in a **Hub-and-spoke model**.
- Out of the total 806 districts in the country, DNKs are currently **operational in 762 districts**.
- A total of **1005 DNKs** have been operationalized till date.
- **Uttar Pradesh** has highest number of DNKs, followed by **Karnataka, Maharashtra and Tamil Nadu**.
- **120 DNKs have been operationalized in the North-East**.
- DNKs are also operationalized in Lakshadweep (1) and Andaman & Nicobar (3).



Empowering Districts as Export Hubs: Promotion through Collaborative MOUs

AMAZON (20)	
State	Name of the District
Gujarat	Ahmedabad
	Rajkot
Haryana	Faridabad
	Panipat
Karnataka	Bengaluru Urban
Maharashtra	Kolhapur
	Pune
Punjab	Ludhiana
Rajasthan	Jaipur
	Jodhpur
Tamil Nadu	Madurai
Telangana	Hyderabad
Uttar Pradesh	Gautam Buddha Nagar
	Kanpur Nagar
	Mirzapur
	Moradabad
	Varanasi
Uttarakhand	Haridwar
West Bengal	Howrah
Delhi	South-West

SHIPROCKET (16)	
State	Name of the District
Maharashtra	Mumbai City
	Mumbai Suburban
Punjab	Ludhiana
	Jalandhar
Uttar Pradesh	Meerut
	Agra
	Bhadohi (Sant ravidas nagar)
	Moradabad
	Varanasi
Gujarat	Gautam Buddha Nagar
	Ahmedabad
	Surat
Haryana	Panipat
	Gurugram (Gurgaon)
Rajasthan	Jaipur
	Jodhpur

Empowering Districts as Export Hubs: Promotion through Collaborative MOUs

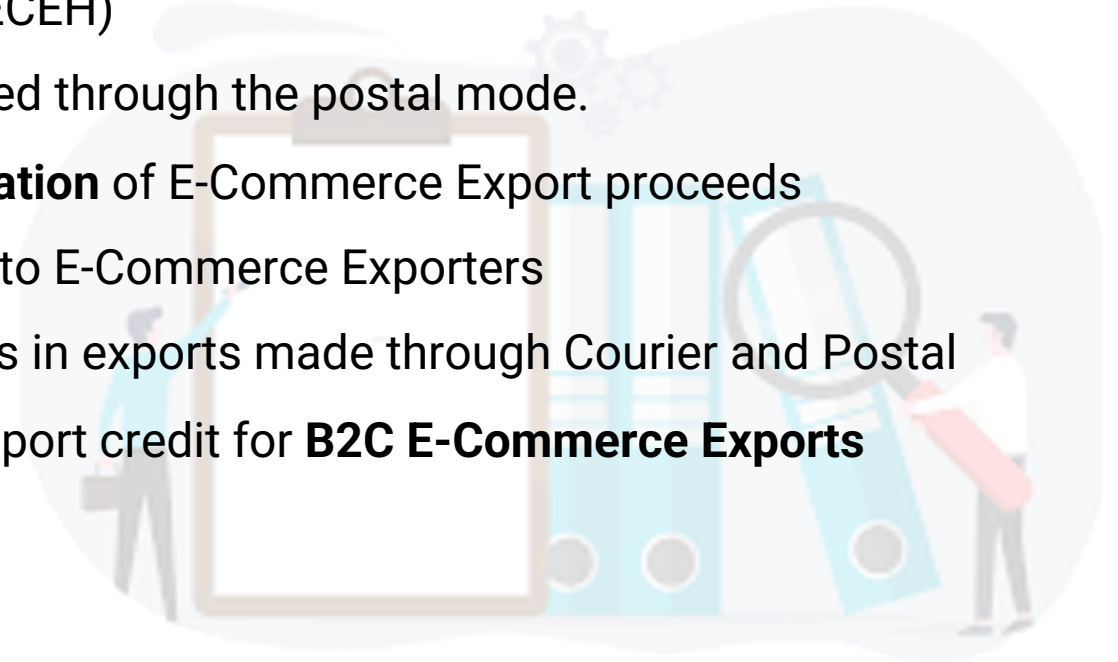
RIVEXA (20)	
States	Districts
Andhra Pradesh	Guntur
	SPSR Nellore
Gujarat	Kachchh
	Surat
Haryana	Gurugram (Gurgaon)
Himachal Pradesh	Solan
Karnataka	Mysuru (Mysore)
Maharashtra	Nashik
	Thane
Odisha	Cuttack
Punjab	Sahibzada Ajit Singh Nagar/ Mohali
Tamil Nadu	Chennai
	Coimbatore
	Kanchipuram
	Theni
	Tiruvallur
	Tiruvarur
Uttar Pradesh	Agra
	Ghaziabad
Uttarakhand	Dehradun

EBAY (5)	
State	Name of the District
Uttar Pradesh	Bhadohi (Sant ravidas nagar)
	Ghaziabad
Haryana	Faridabad
	Panipat
Punjab	Ludhiana

* MoU has also been proposed with DHL.

Way Forward

- **MOUs** have been formalized with industry partners – **Awareness, knowledge-sharing, onboarding**
- **DGFT initiative to involve all RAs** – 37 outreach has already been done by RAs pan-India
- **Joint initiative by DGFT and M/o MSME - Identification of Artisanal Hubs & E-Commerce Export Promotion Camps.**
- Ongoing **Consultation with Departmental Stakeholders.** Immediate attention is being given to the following issues:
 - Establishment of **E-Commerce Export Hubs (ECEH)**
 - **Extension of export benefits** to exports affected through the postal mode.
 - **Revising write-off value and period for Realisation** of E-Commerce Export proceeds
 - **Simplifying EDPMS** mechanism to bring ease to E-Commerce Exporters
 - **Easy return policy** to allow for duty-free returns in exports made through Courier and Postal
 - Extending Pre-shipment and Post-shipment export credit for **B2C E-Commerce Exports**





STATE EXPORT PERFORMANCE

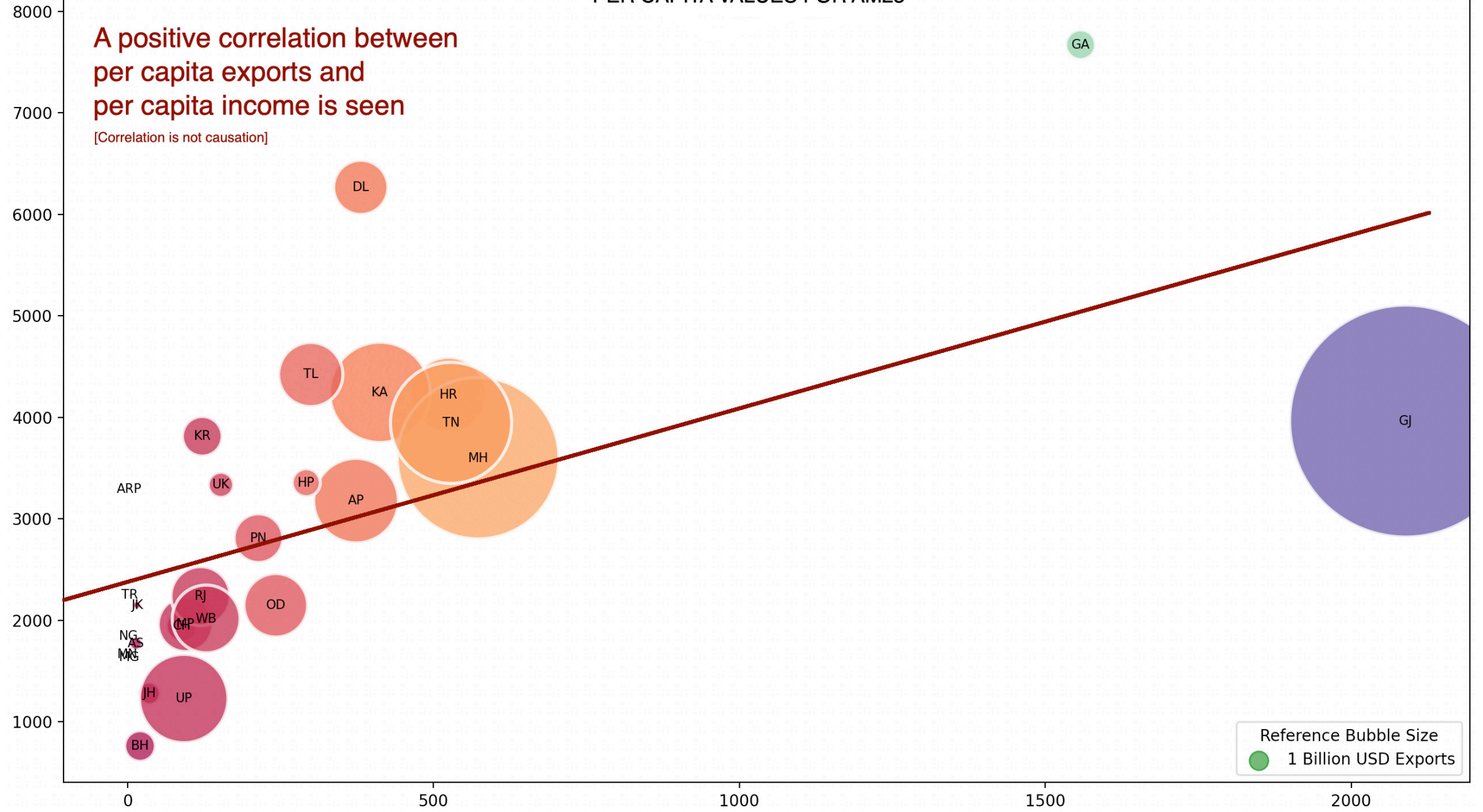


GDP/capita
USD

Relationship between Exports and State GDP Per Capita

PER CAPITA VALUES FOR AM23

A positive correlation between per capita exports and per capita income is seen
[Correlation is not causation]

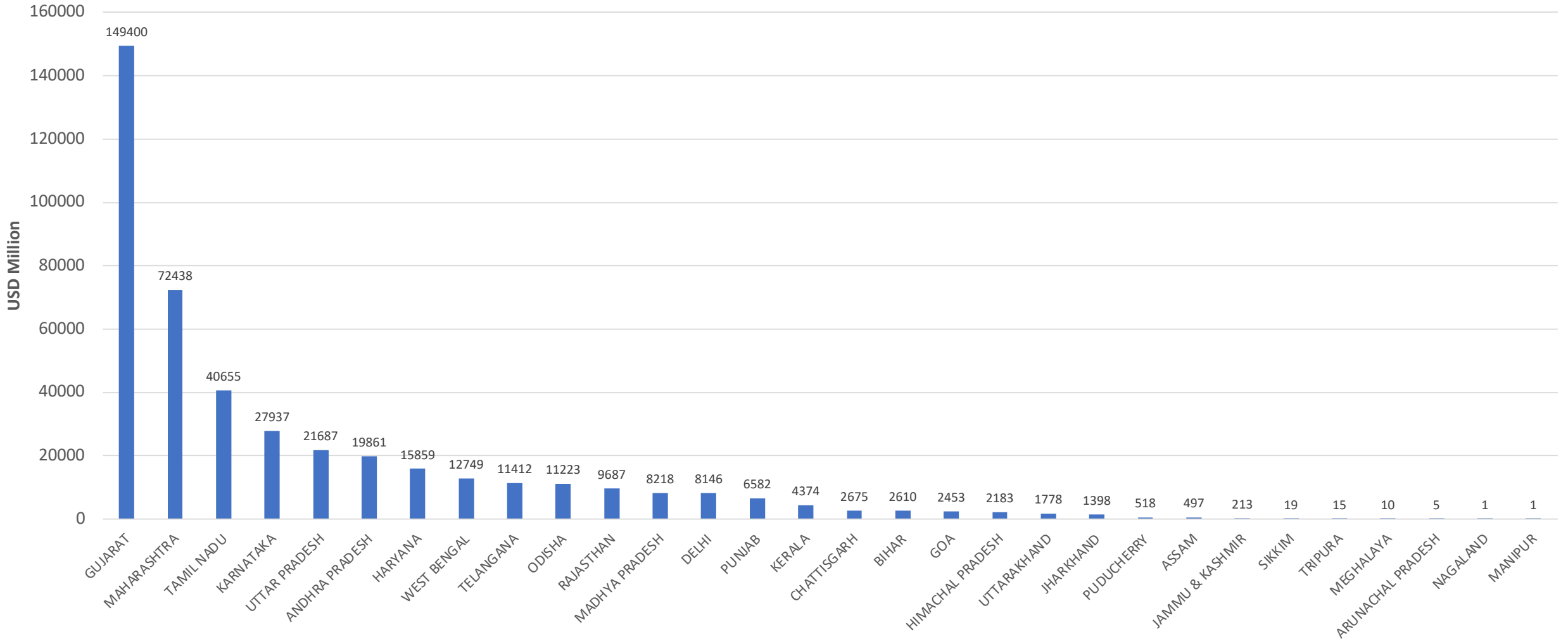


Source: DGCIS, RGI, RBI

Exports per Capita (USD)

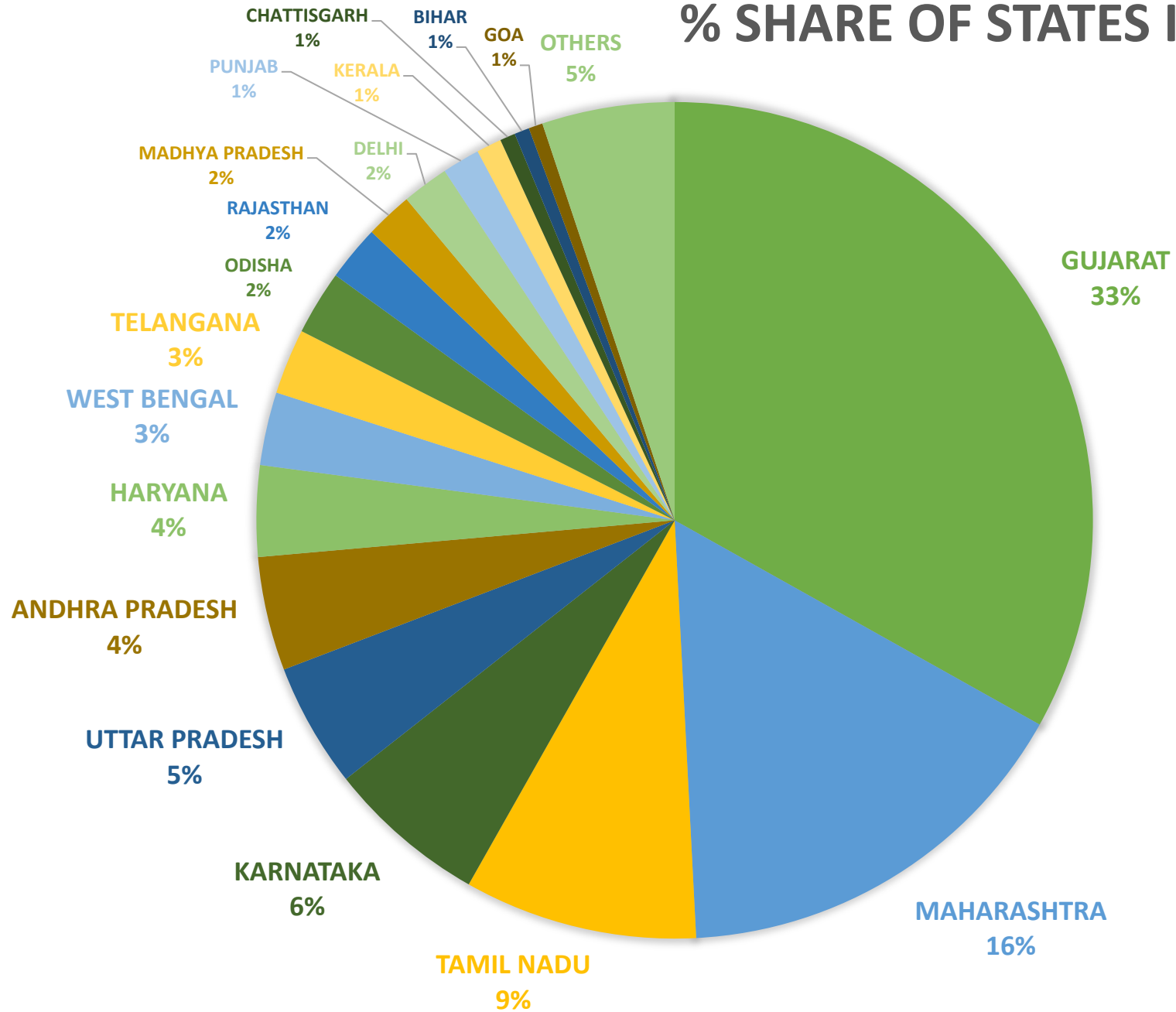
Code: https://github.com/Tiru-Kaggundi/Trade_Stuff/blob/973ac2be5f3a1bba79e8a3728d06f0ee98b4d61c/bubble.py

AM23 Exports by States

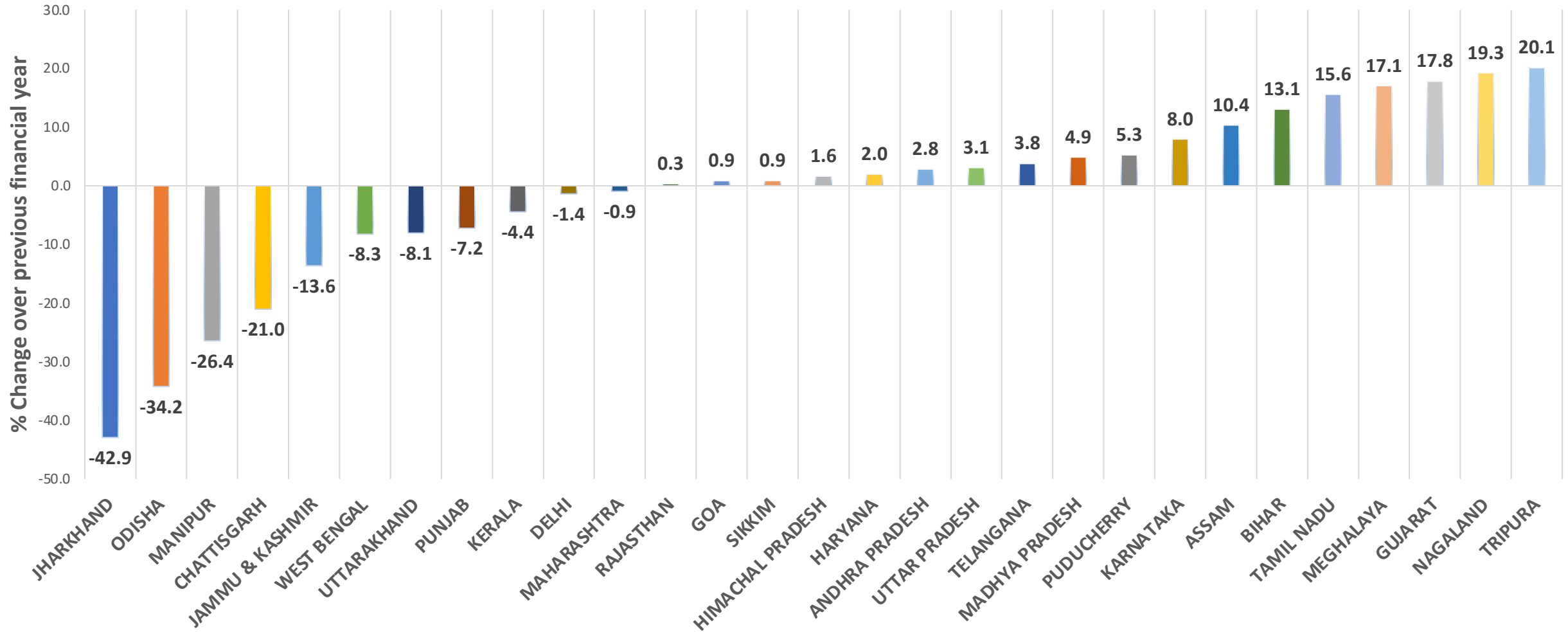


Source: DGCIS

% SHARE OF STATES IN TOTAL EXPORTS

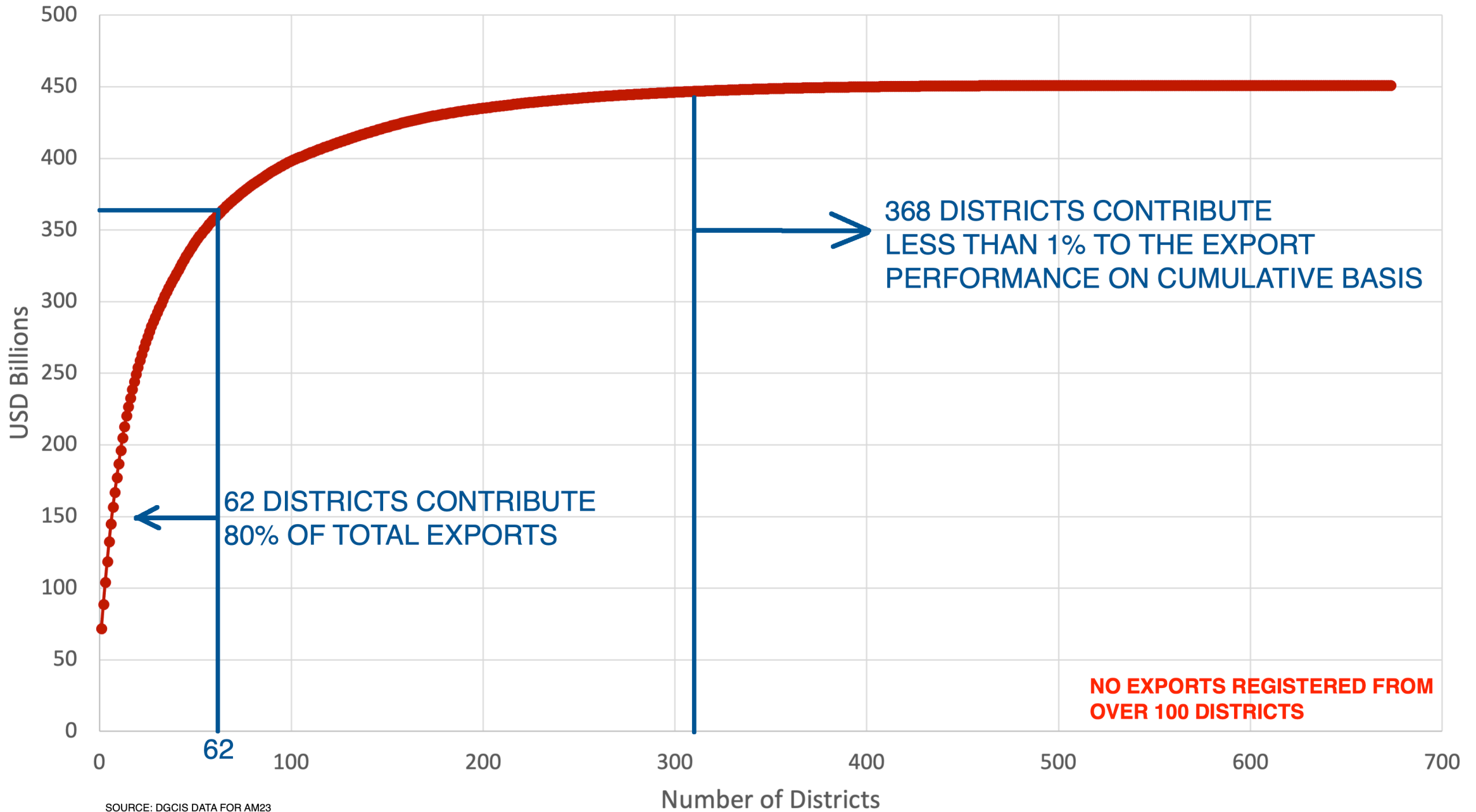


Percentage change in exports by states - YoY



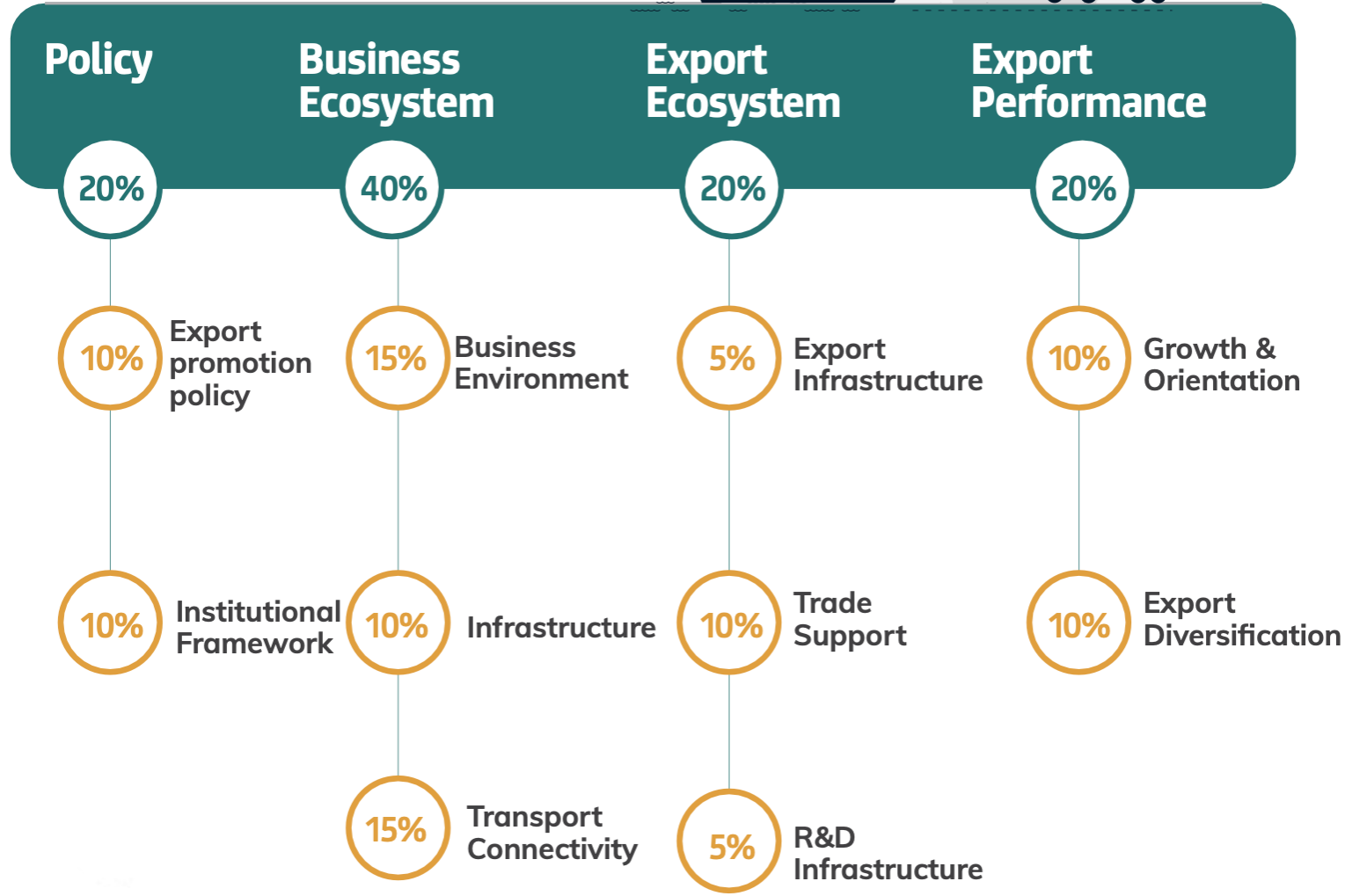
Source: DGCIS – AM23 Vs AM22

Cumulative exports from Districts Vs Number of Districts



SOURCE: DGCIS DATA FOR AM23

Export Preparedness Index Framework



NITI Aayog's EPI Framework

Overall Ranking			
Rank	State	Category	Score
1	Tamil Nadu	Coastal	80.89
2	Maharashtra	Coastal	78.20
3	Karnataka	Coastal	76.36
4	Gujarat	Coastal	73.22
5	Haryana	Landlocked	63.65
6	Telangana	Landlocked	61.36
7	Uttar Pradesh	Landlocked	61.23
8	Andhra Pradesh	Coastal	59.27
9	Uttarakhand	Himalayan	59.13
10	Punjab	Landlocked	58.95
11	Odisha	Coastal	58.84
12	Madhya Pradesh	Landlocked	55.68
13	Rajasthan	Landlocked	54.80
14	West Bengal	Coastal	53.57

Rank and Score of States – July'2023

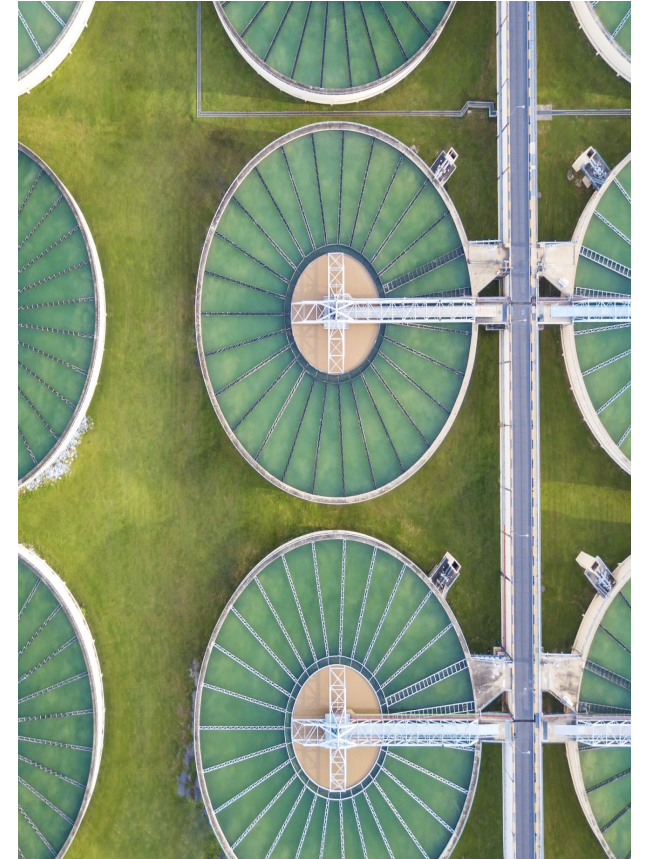
Rank	State	Category	Score
15	Himachal Pradesh	Himalayan	52.25
16	Goa	UT/Small States	51.58
17	Jammu and Kashmir	UT/Small States	47.79
18	Delhi	UT/Small States	47.69
19	Kerala	Coastal	44.03
20	Jharkhand	Landlocked	43.91
21	Assam	Landlocked	43.19
22	Bihar	Landlocked	41.06
23	Manipur	Himalayan	40.77
24	Andaman and Nicobar Islands	UT/Small States	40.65
25	Chattisgarh	Landlocked	39.10
26	Tripura	Himalayan	38.30
27	Sikkim	Himalayan	36.86
28	Nagaland	Himalayan	33.33
29	Ladakh	UT/Small States	31.51
30	Chandigarh	UT/Small States	31.27
31	Puducherry	UT/Small States	24.34
32	Meghalaya	Himalayan	24.24
33	Arunachal Pradesh	Himalayan	19.92
34	Dadra Nagar and Haveli & Daman and Diu	UT/Small States	18.74
35	Mizoram	Himalayan	16.96
36	Lakshadweep	UT/Small States	11.30

Rank and Score of States – July'2023

Center/State initiative

Districts as Export Hubs

- Focus on engaging with the States and Districts through the *Districts as Export Hubs initiative through:*
 - **Identification of Products and Services** in each District of the country
 - **Institutional mechanism** (SEPC & DEPC constituted in all States and Districts)
 - Preparation and implementation of **District Export Action Plans(DEAPs)** in each District- Prepared in 567 Districts
 - Export promotion **outreach in districts** (Focusing on 75 districts, ecommerce outreach etc.)
 - Jurisdictional Nodal DGFT RAs working with Districts **to handhold exporters.**



Districts as Export Hubs - State Wise Status

S. No	States/UTs (No of Districts)	No. of Districts	Draft Export Action Plans Notified	State Export Strategy
1	Andhra Pradesh	26	23	Yes
2	Arunachal Pradesh	25	4	-
3	Assam	33	13	Yes
4	Bihar	38	36	-
5	Chhattisgarh	28	26	Yes
6	Goa	2		Yes
7	Gujarat	33	33	Yes
8	Haryana	22	22	Yes
9	Himachal Pradesh	12	12	-
10	Jharkhand	24	6	Yes
11	Karnataka	31	31	Yes
12	Kerala	14	13	Yes
13	Madhya Pradesh	52	52	-
14	Maharashtra	36	36	Yes
15	Manipur	16	1	-
16	Meghalaya	11	1	Yes
17	Mizoram	11	1	Yes
18	Nagaland	12	1	-

Districts as Export Hubs - State Wise Status - 2

S. No	States/UTs (No of Districts)	No. of Districts	Draft Export Action Plans Notified	State Export Strategy
19	Odisha	30	30	Yes
20	Punjab	22	22	Yes
21	Rajasthan	33	32	Yes
22	Sikkim	4	4	-
23	Tamil Nadu	38	23	Yes
24	Telangana	33	-	Yes
25	Tripura	7	5	Yes
26	Uttar Pradesh	75	74	Yes
27	Uttarakhand	13	13	Yes
28	West Bengal	23	8	Yes
29	Andaman & Nicobar	3	3	-
30	Chandigarh	1	1	Yes
31	Dadra and Nagar Haveli and Daman and Diu	3	3	Yes
32	Delhi	11	11	Yes
33	Jammu and Kashmir	20	20	Yes
34	Ladakh	2	2	-
35	Lakshadweep	1	1	-
36	Puducherry	2	2	Yes

Expectations From States/UTs

- **Create institutional mechanisms** to foster an export ecosystem at state-level
- **Facilitating exports-** States/UTs may do gap analysis related to infrastructure and logistics hindrances (Such as last mile connectivity, adequate ICDs, availability of reefer containers etc.)
- **Continuous interface with exporters:** States/UTs may facilitate regular interaction of exporters with DGFT Regional Authorities & State Export Commissioners. (Assist DGFT RAs in holding e-commerce outreach programs in Districts)
- **Branding and marketing support:** States may provide marketing and participation support in events for exporters to promote new products outside India, through State-initiated schemes/initiatives.
- **Activating SEPCs and DEPCs** - States may provide the necessary support to promote exports under the DEH initiative through active SEPCs and DEPCs.
- **Regular inputs to Central Government** - States/UTs are encouraged to provide regular inputs to the Department of Commerce/DGFT RAs on assistance required in promoting exports from the States/UTs

Thank you